

Outlook for Türkiye

January 2026 | London

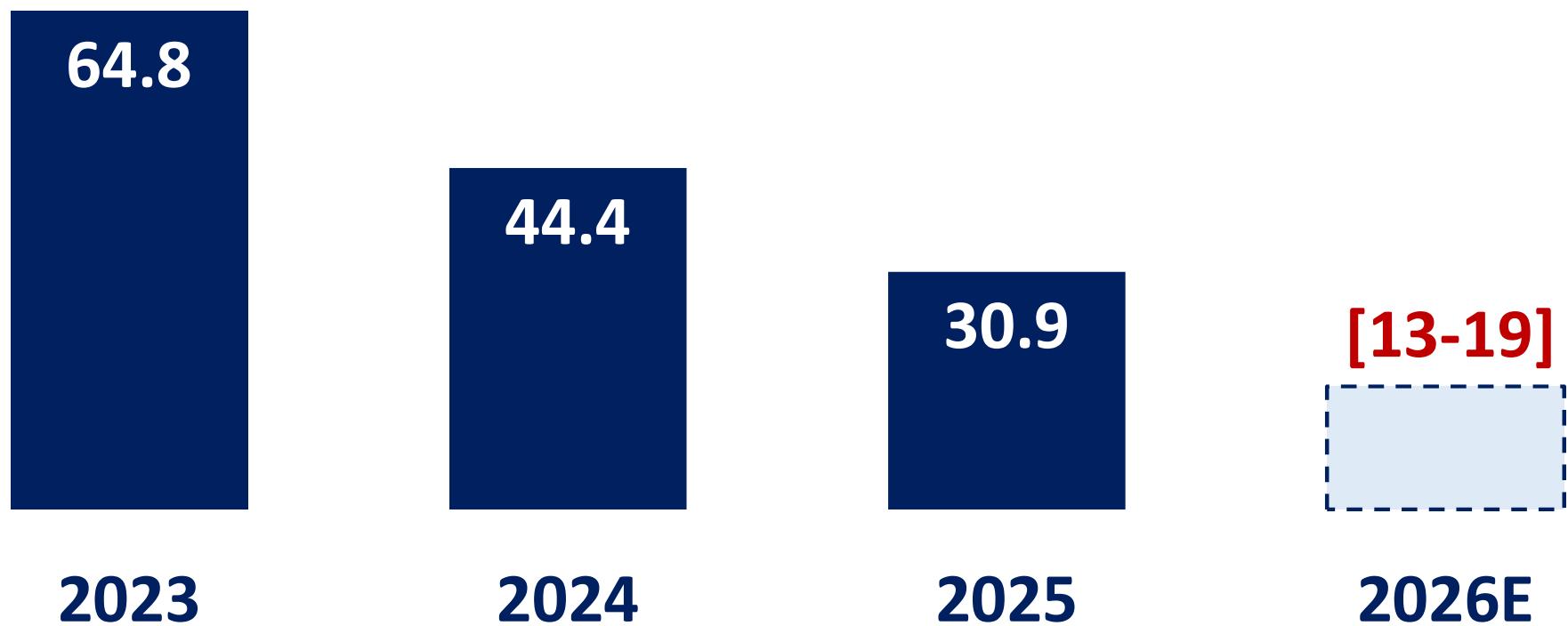
Top priorities

- **Attaining price stability**
- **Maintaining fiscal discipline**
- **Sustainable current account balance**
- **Enhancing competitiveness, governance & institutional strength through structural reforms**

Drivers of sustained disinflation

- **Tight monetary policy stance**
- **Supportive fiscal & incomes policies**
- **Supply side measures (housing, food, energy)**
- **Favorable base effects (rents, food, education)**
- **Improving inflation expectations**
- **Negative output gap**
- **More favorable external conditions**

Disinflation: Annual inflation (%)



Disinflation: Supportive administrative price adjustment

Petroleum products

Diesel, gasoline

CPI weight: 3.3%

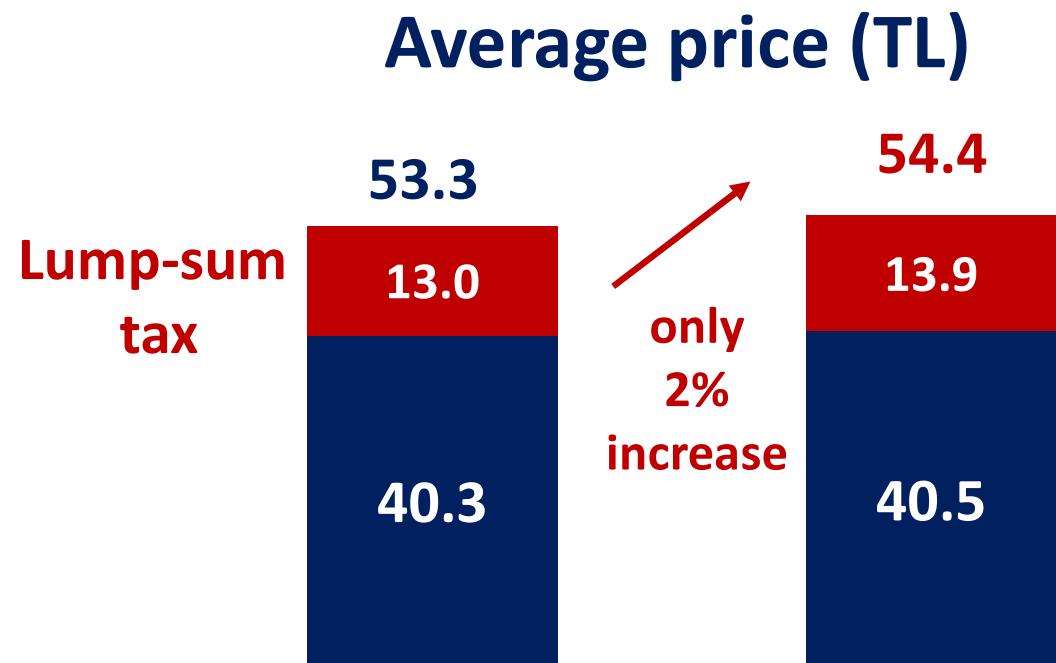
Price adjustment

$=(\text{Lump-sum tax}) \times (\text{PPI}^*)$

$=(12.9) \times (6.95\%) = 0.90\text{TL}$

July-December 2025 PPI: 10.34%

Applied PPI: 6.95%



Dec-25

Jan-26

Disinflation: Supportive administrative price adjustment

Tobacco products

CPI weight: 3.2%

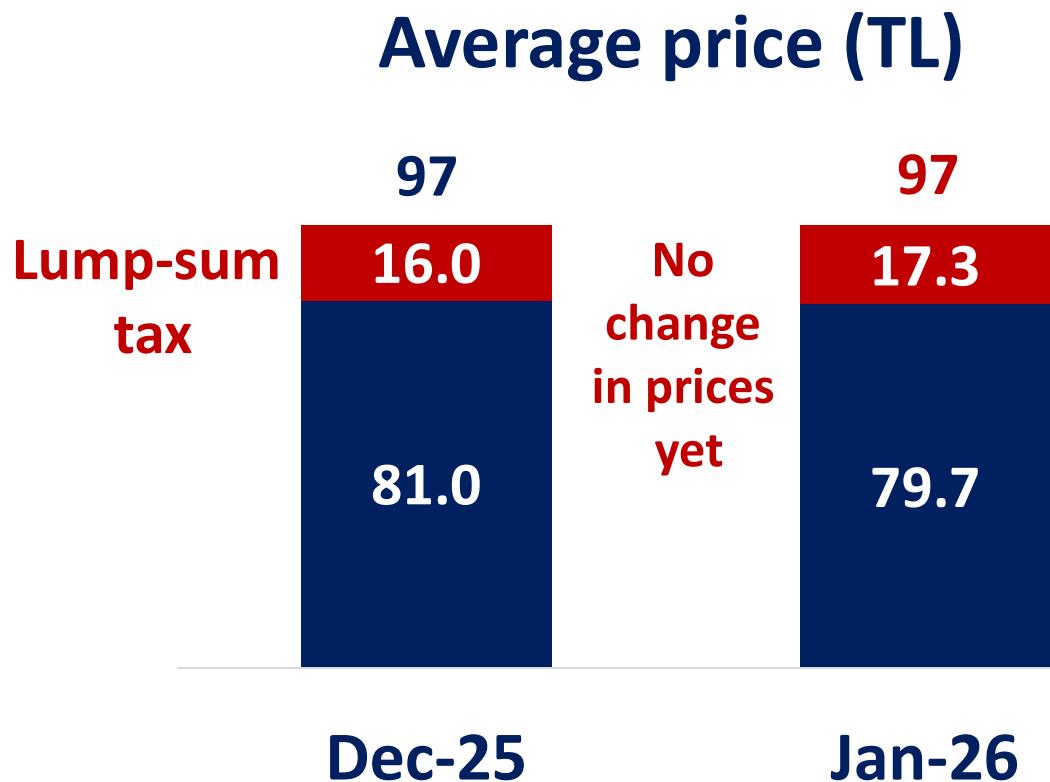
Price adjustment

$=(\text{Lump-sum tax}) \times (\text{PPI}^*)$

$=(16) \times (7.95\%) = 1.27 \text{ TL}$

July-December 2025 PPI: 10.34%

Applied PPI: 7.95%



Disinflation: Supportive administrative price adjustment

Alcoholic beverages

CPI weight: 0.1%

Price adjustment

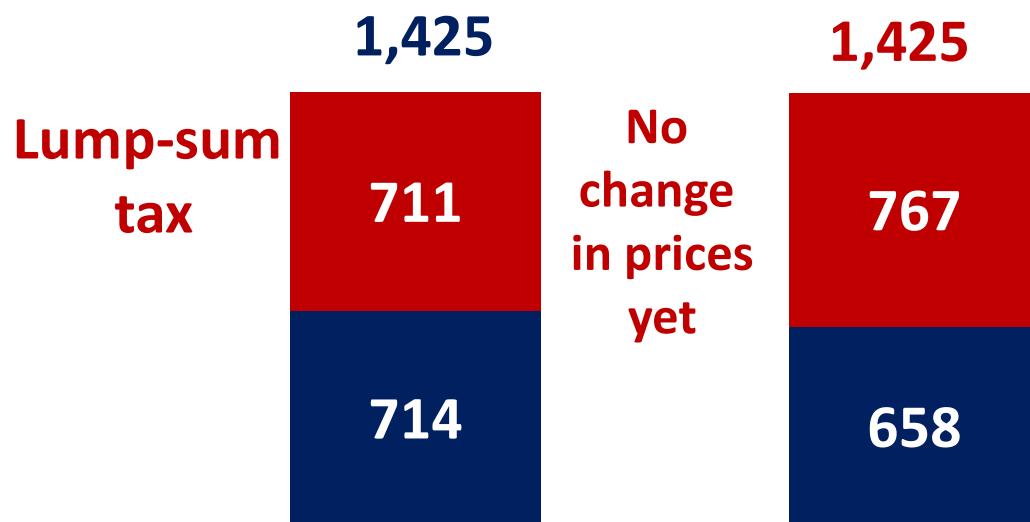
$=(\text{Lump-sum tax}) \times (\text{PPI}^*)$

$=(711) \times (7.95\%) = 56 \text{ TL}$

July-December 2025 PPI: 10.34%

Applied PPI: 7.95%

Average price (TL)



Dec-25

Jan-26

Disinflation: Lower revaluation rate

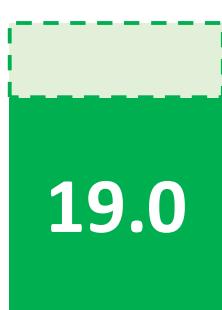
Revaluation rate (%)

43.9



25.5

19.0



2025

2026

The rate we
applied in almost
all administrative
prices

- **CPI weight: 0.35%**
- **Likely to help lower inflation expectations**

Disinflation: Supply side measures

Housing

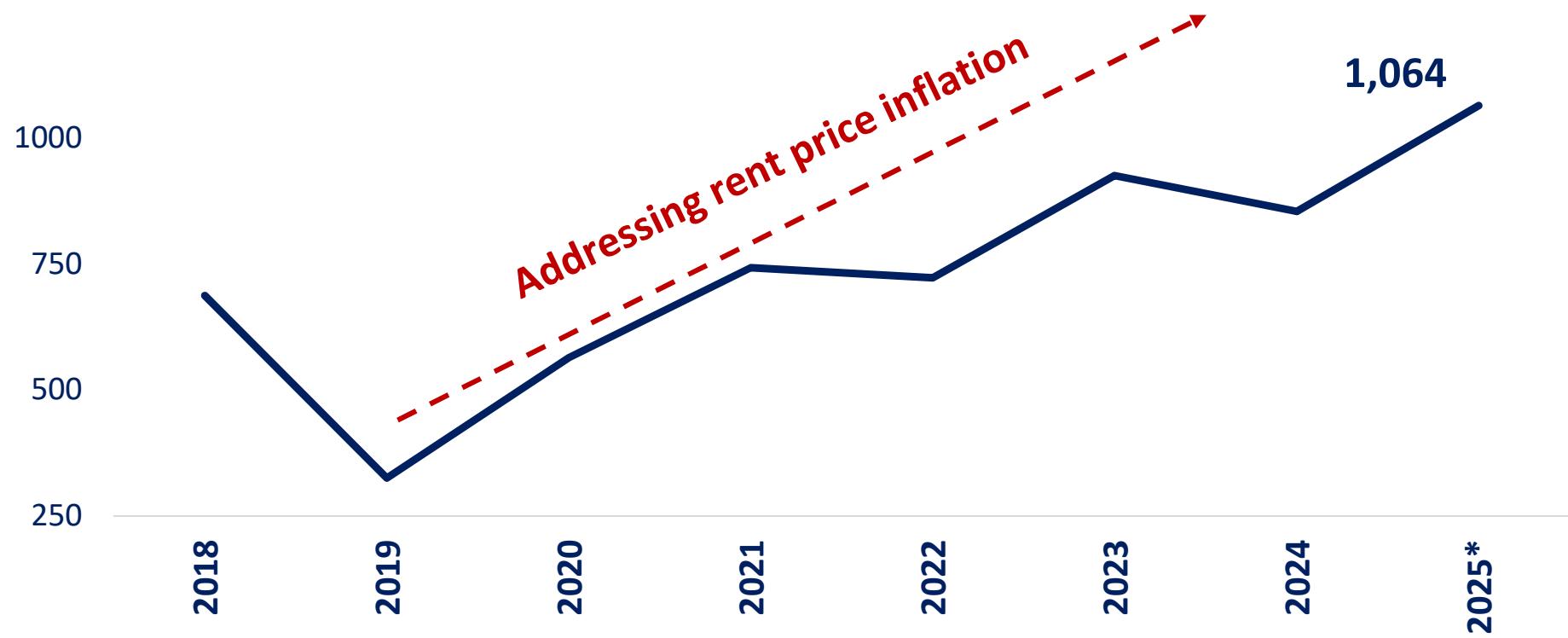
- ✓ **Housing units in earthquake area**
 - 455K completed
 - 150K under construction
- ✓ **Social housing**
 - 250K under units construction
 - 500K planned for 2026-28
- ✓ **Urban renewal**
 - 180K units under construction

Food

- ✓ **Irrigation**
- ✓ **Land consolidation to scale up farm size**
- ✓ **Basin based production**
- ✓ **Improving food supply chain and logistics**

Disinflation: Housing supply

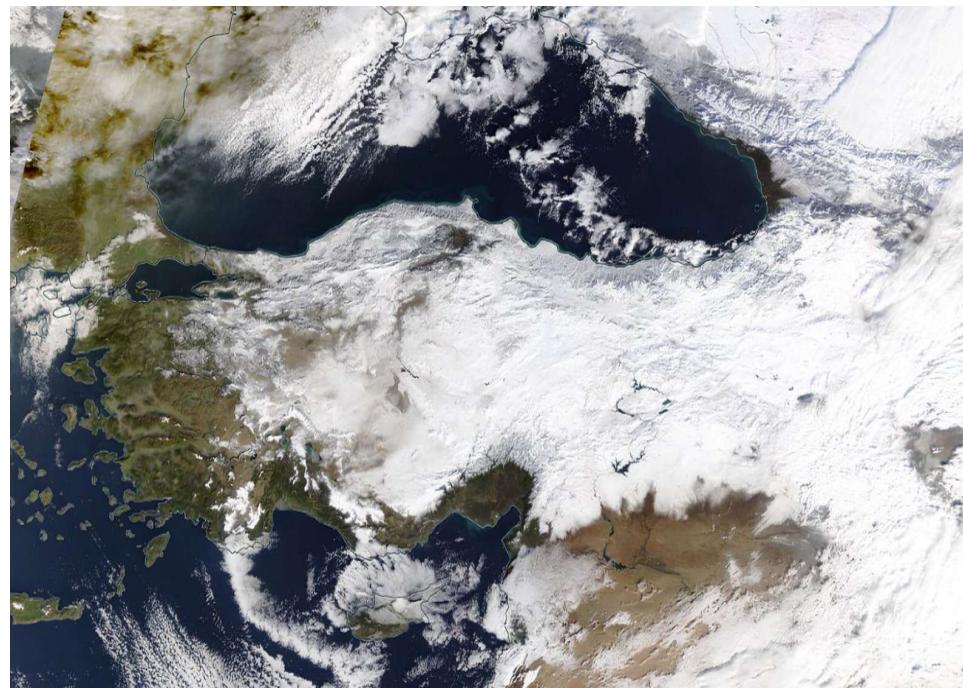
Record building permits (dwelling units, thousand)



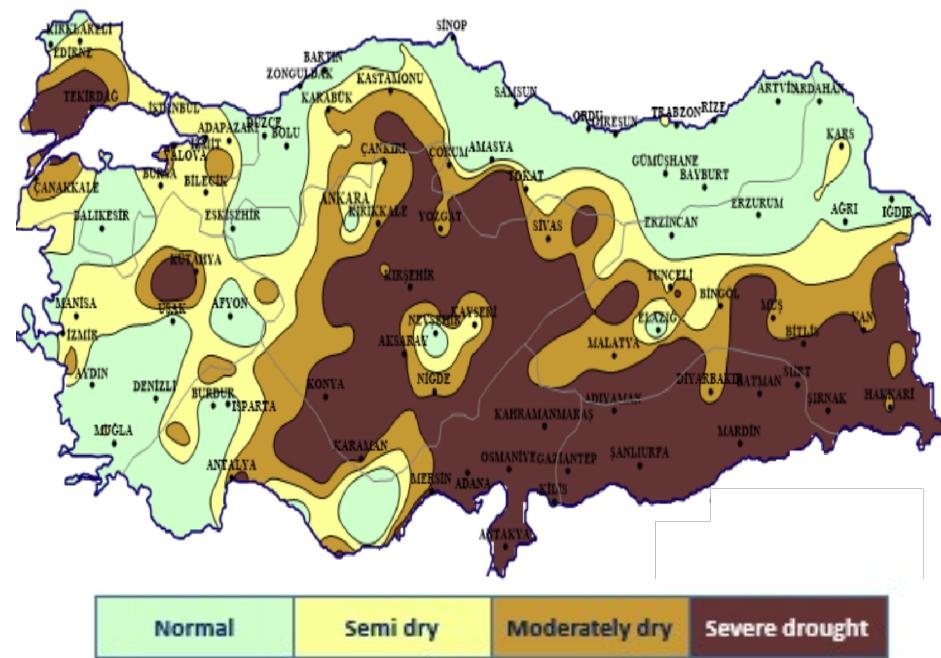
Source: TURKSTAT, *Annualized as of September

Disinflation: Low risk of agricultural frost & drought repeating in 2026

As of Jan 2, 86% is snow-covered



Drought (Nov'24-Oct'25)

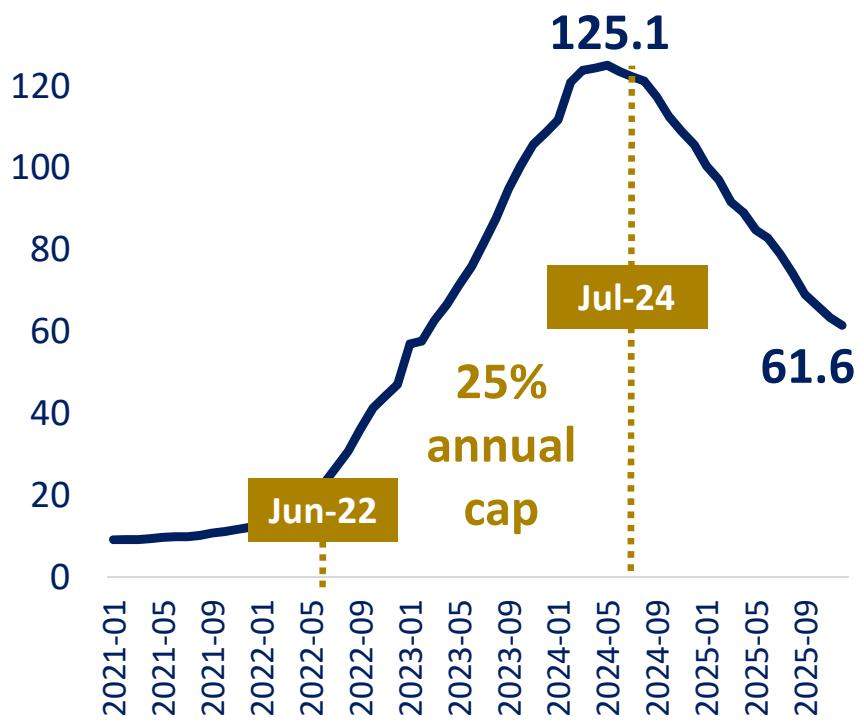


Disinflation: Rents have largely caught up with house prices

Cumulative inflation (%)

| | Jan'18-May'23 | Jun'23-Dec'25 |
|----------------|---------------|---------------|
| House price | 759 | 118* |
| CPI | 297 | 170 |
| Rent inflation | 182 | 435 |

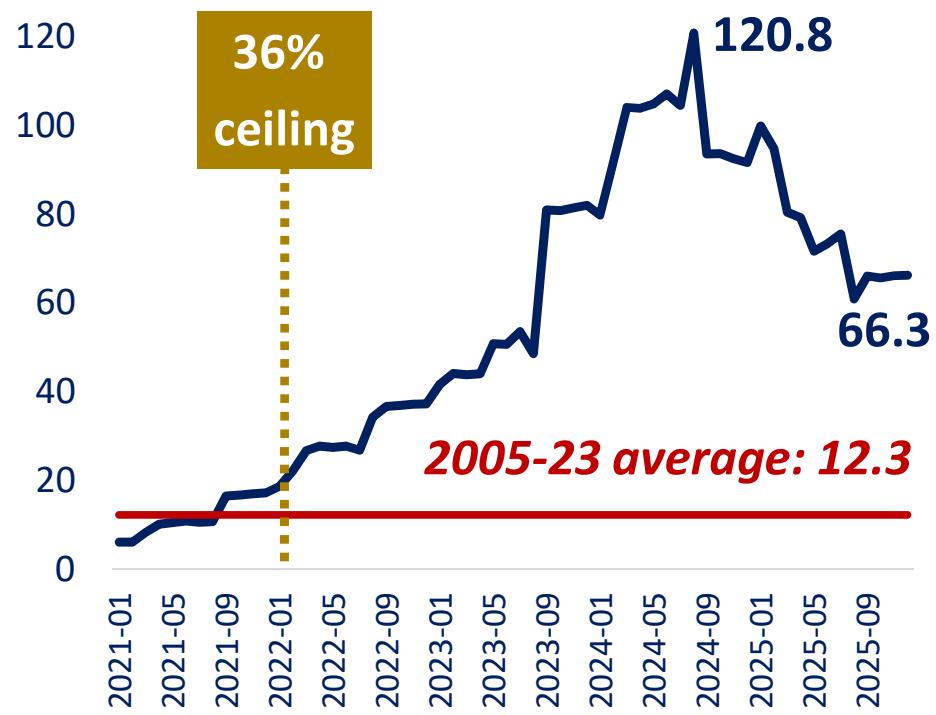
Rent inflation (y-o-y, %)



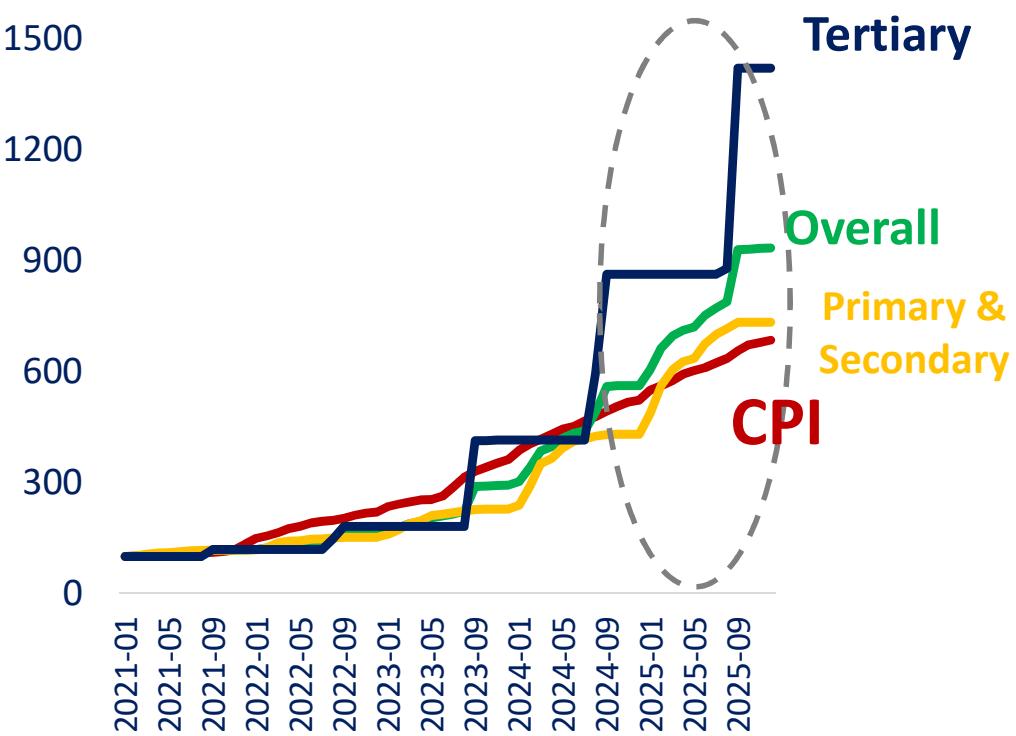
Source: TURKSTAT, shows cumulative inflation between June 2023 and November 2025.

Disinflation: Rule based private school pricing

Education inflation (y-o-y, %)



Education vs. Headline Inflation Index (2021=100)



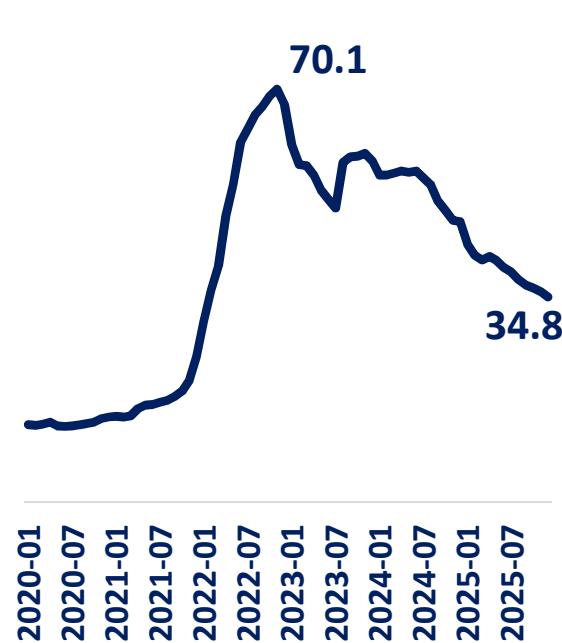
Disinflation: Improving inflation expectations

12-month-ahead annual inflation expectations (%)

Household



Real sector

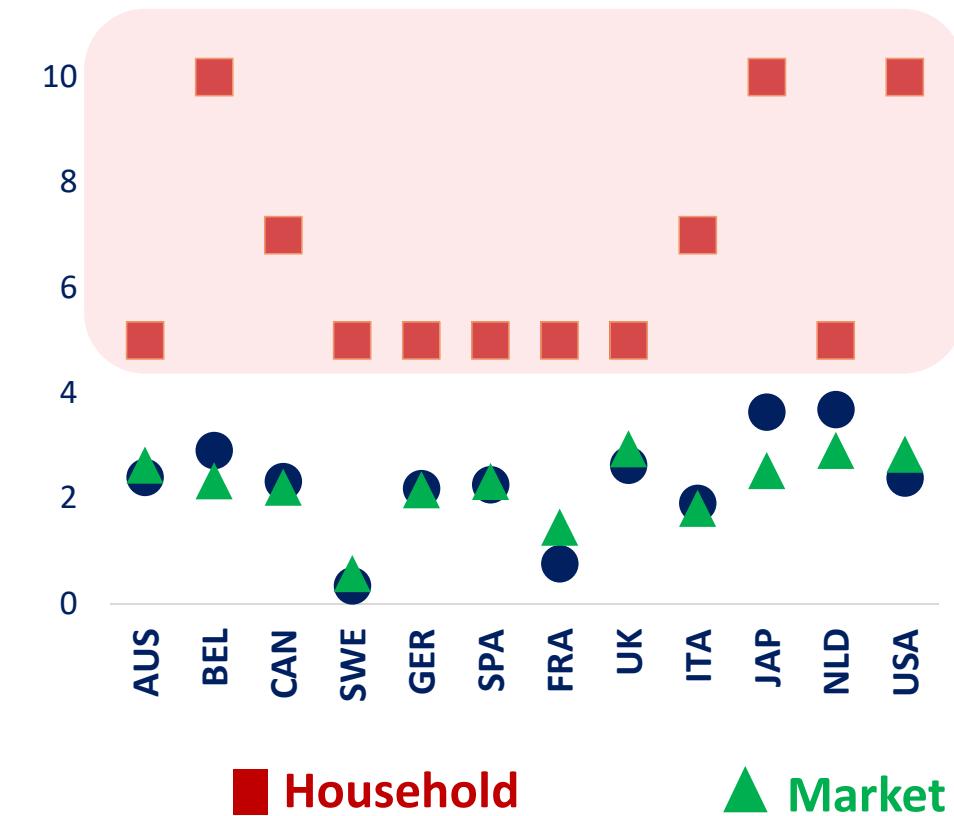


Market participants

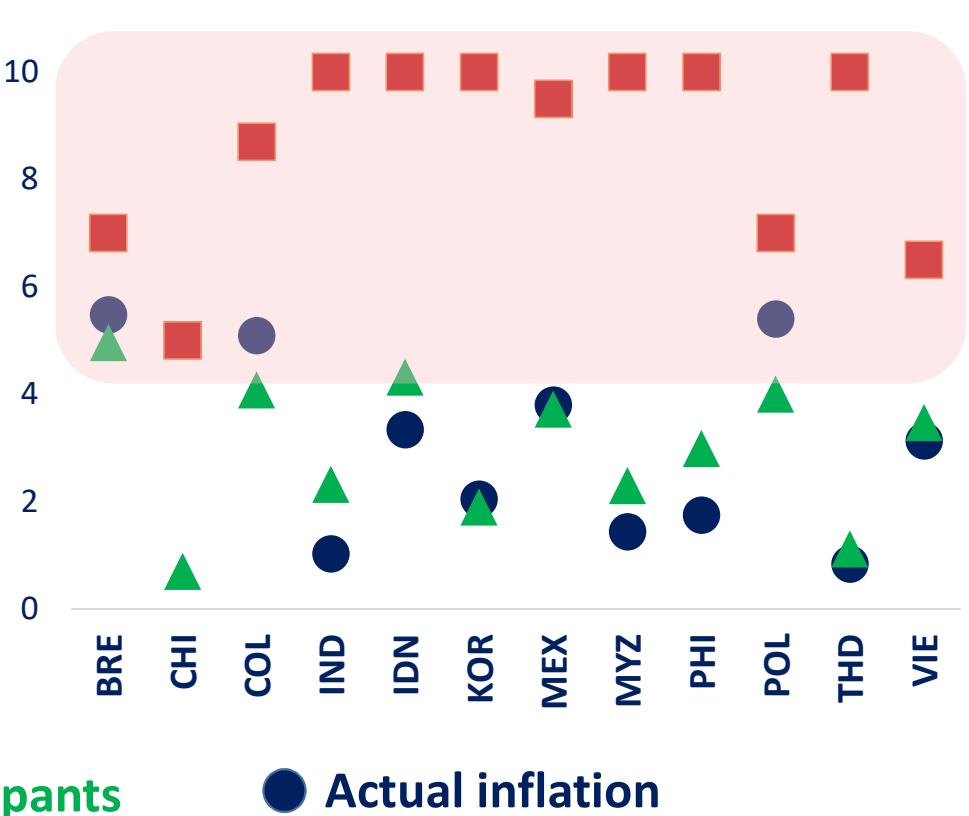


Disinflation: Household inflation expectations

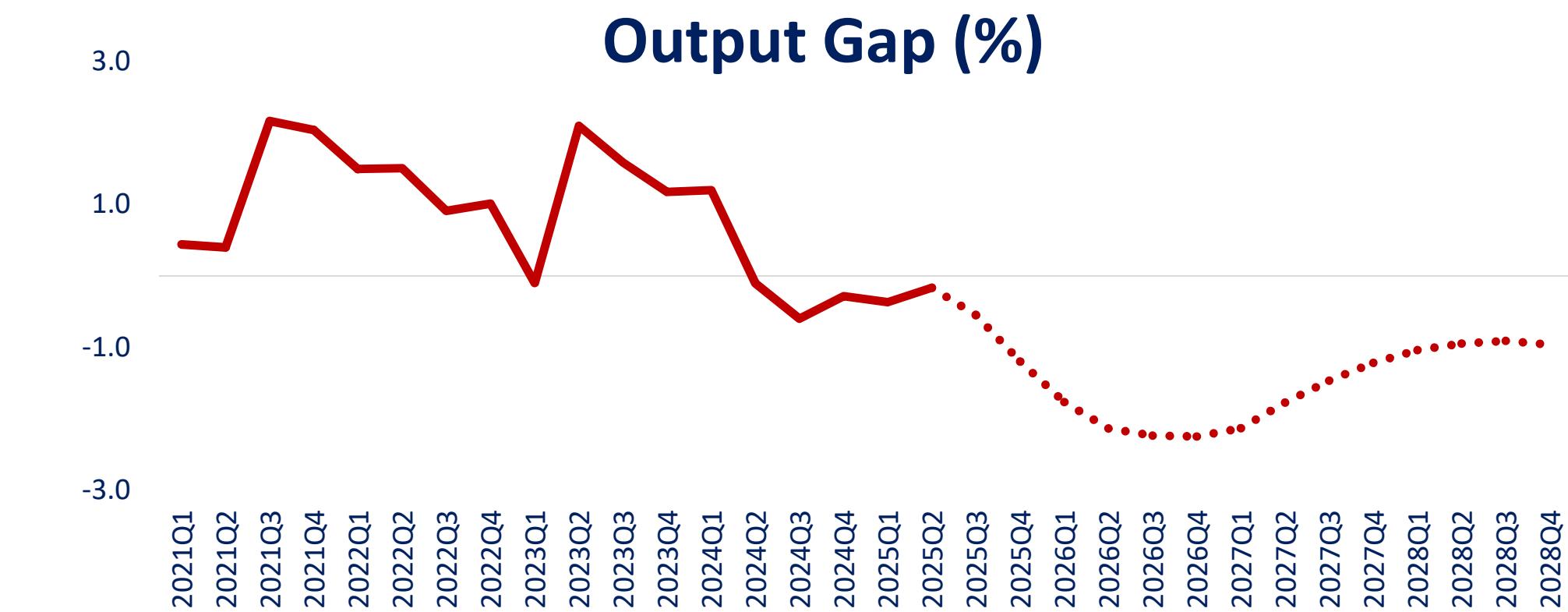
Advanced economies



Emerging market economies



Disinflation: Negative output gap looks set to persist

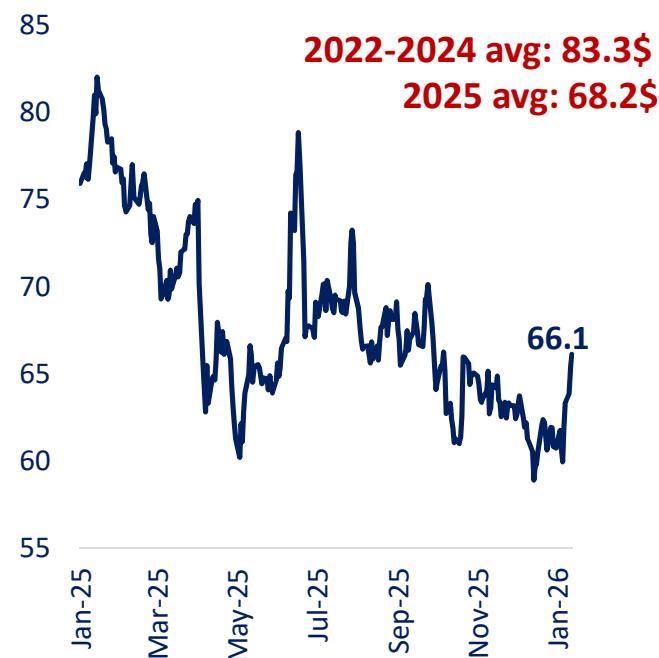


Disinflation: More favorable external conditions?

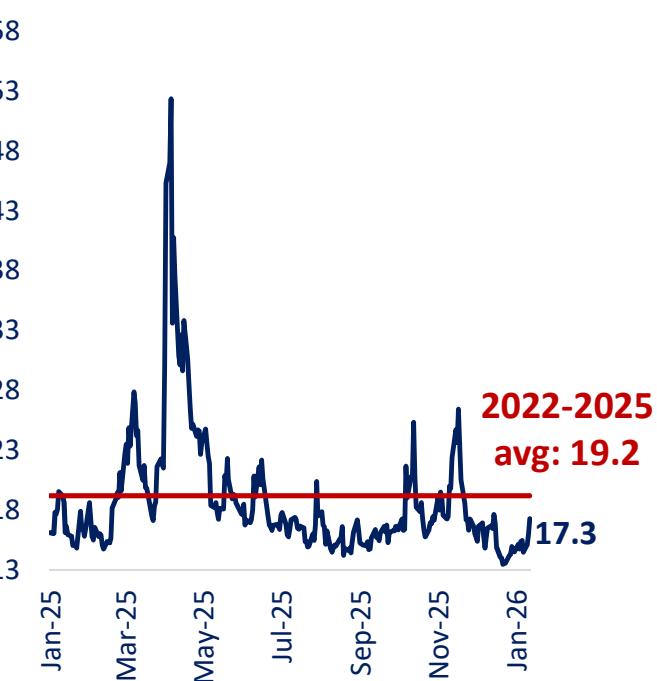
1) EURUSD parity



2) Oil prices (brent)



3) VIX Index (risk appetite)



Disinflation: Risks

- **Persistent inflation inertia (low probability*)**
- **A reversal in global risk appetite (?)**
- **A major oil price shock (**)**
- **Extreme weather events**

(*) Services inflation has declined from 90.7% in 2023 to 44% in 2025; therefore, this is unlikely to be the case

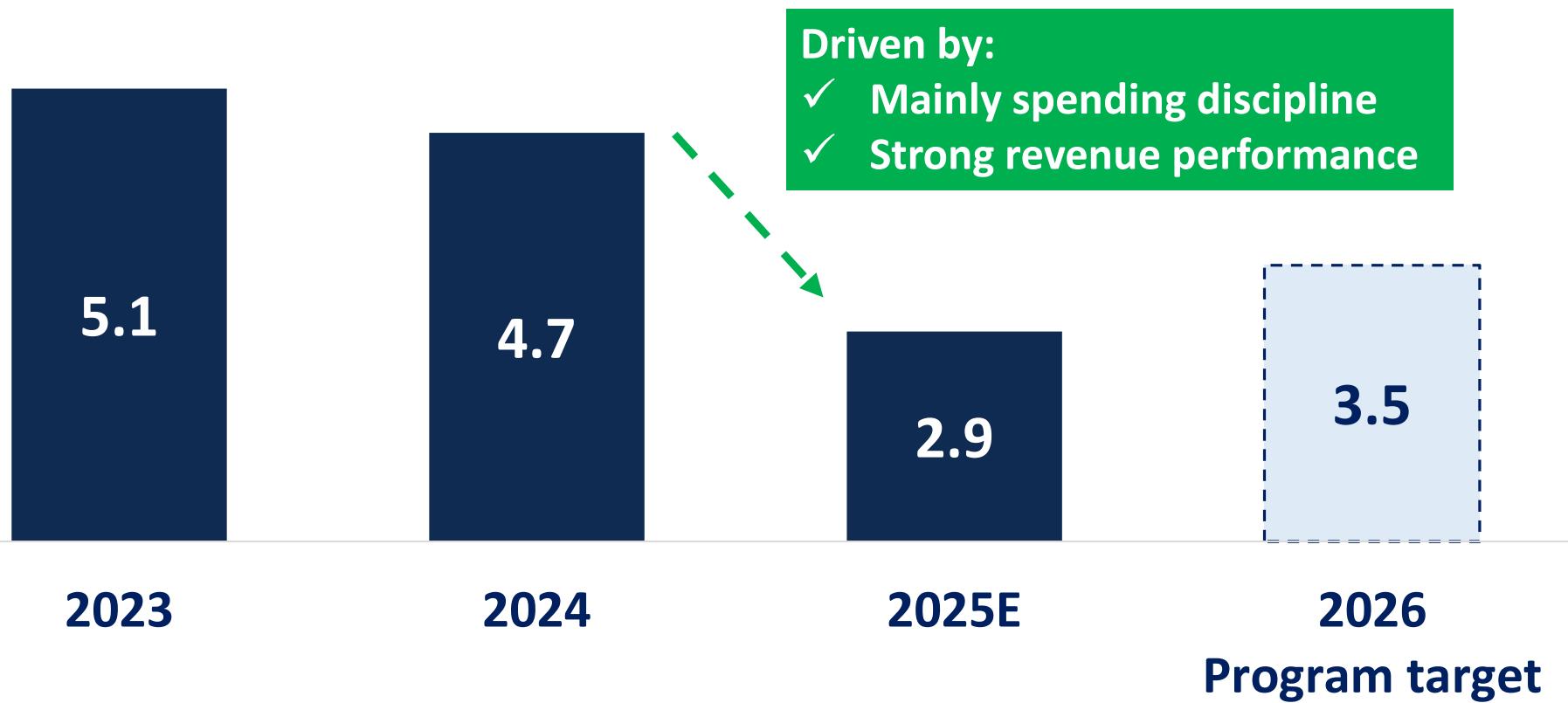
(**) According to the IMF (October WEO), the average Brent oil price is projected to decline to USD 65.84 in 2026, from USD 68.9 in 2025

Fiscal discipline: Sustaining outperformance

- **Maintain strong spending controls**
- **Continue to reduce tax expenditures**
- **Further reductions in energy subsidies**
- **Boost revenues via combatting informality**
- **Implement public finance reforms**

Achieve primary surplus, reduce domestic debt rollover ratios,
crowd in private sector

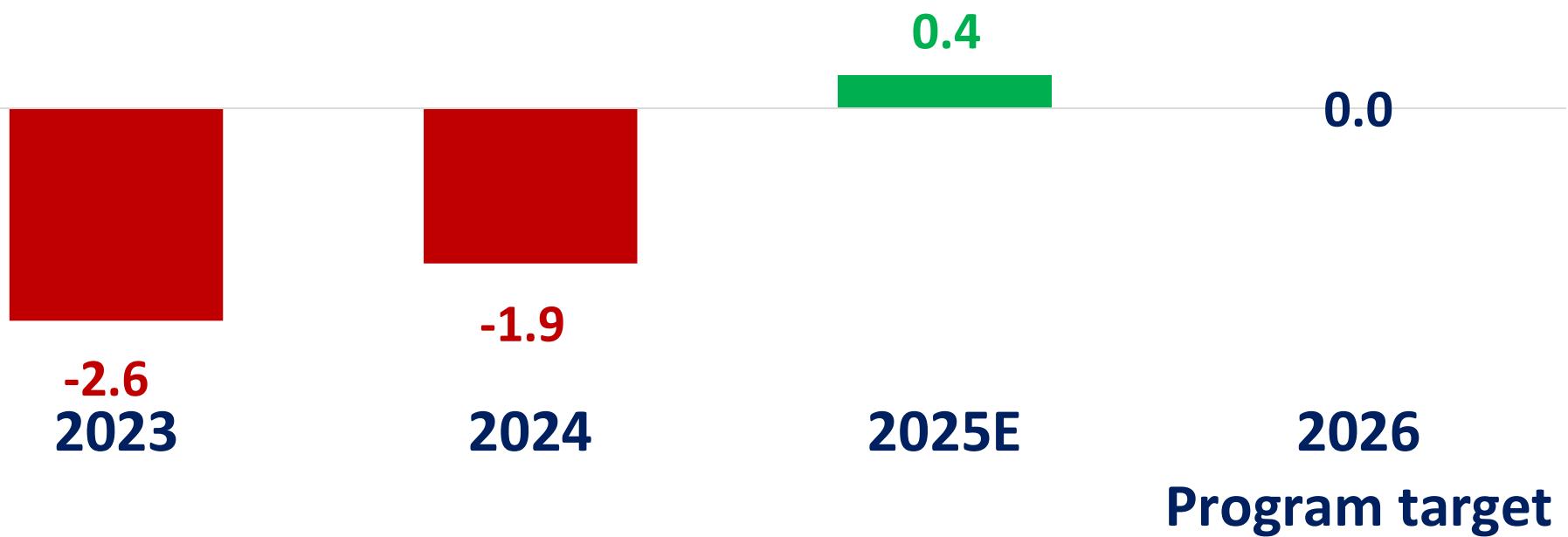
Fiscal discipline: Budget deficit (%, GDP)



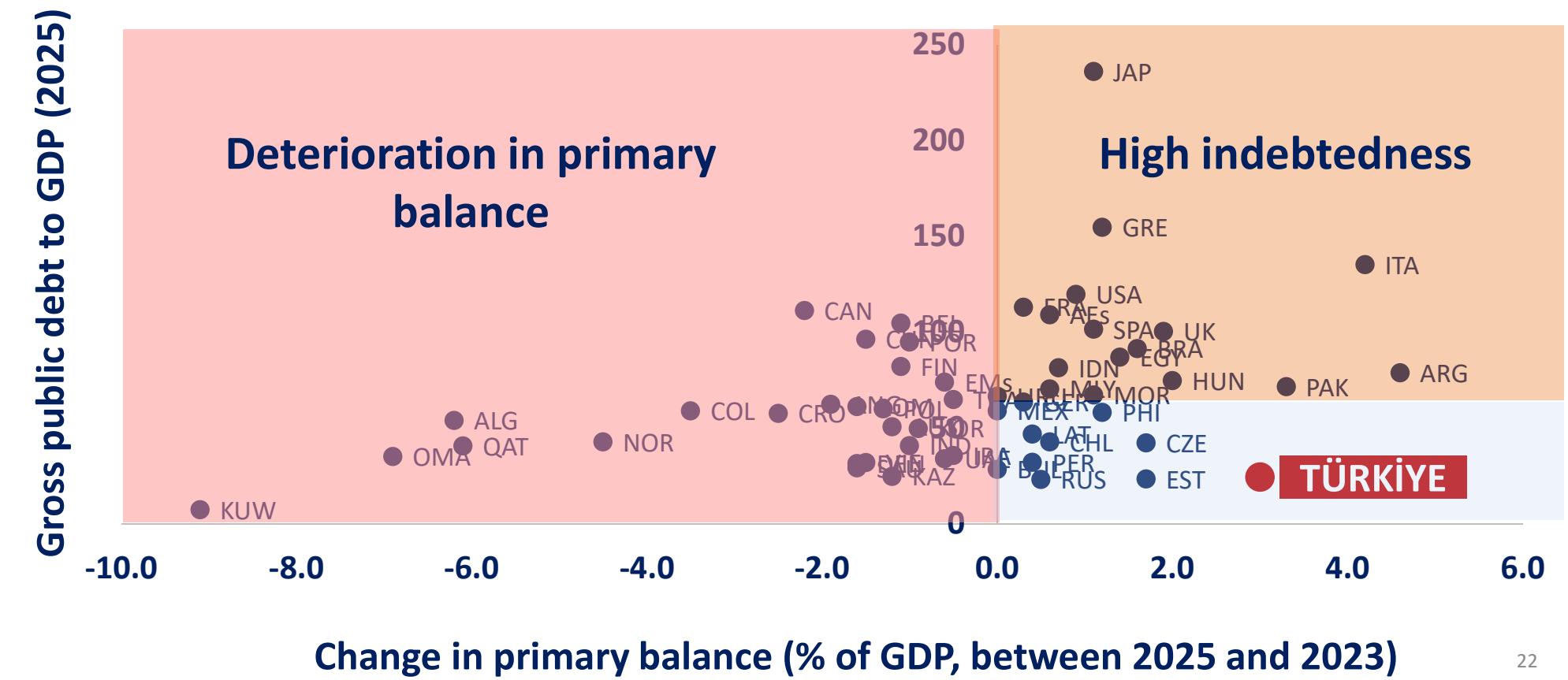
E: Estimate

Source: Medium Term Program (2026-28)

Fiscal discipline: Primary balance (%, GDP)



Fiscal discipline: One of the top fiscal performers



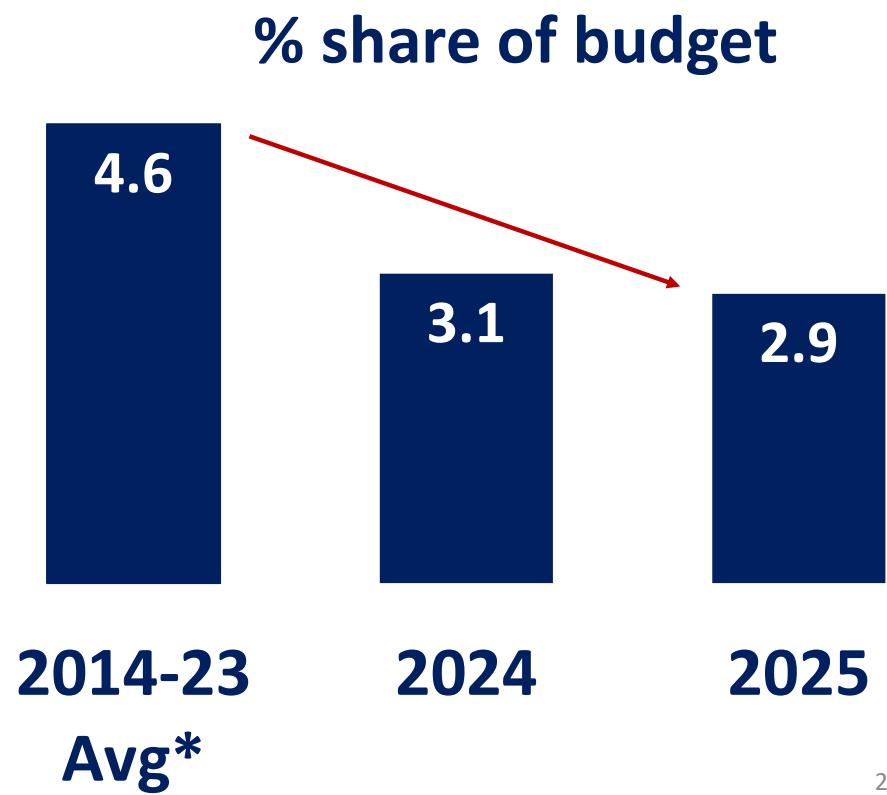
Source: IMF Fiscal Monitor, MOTF, calculated by MOTF

Fiscal discipline: Türkiye's successful DOGE scheme

Expenditures covered by the scheme

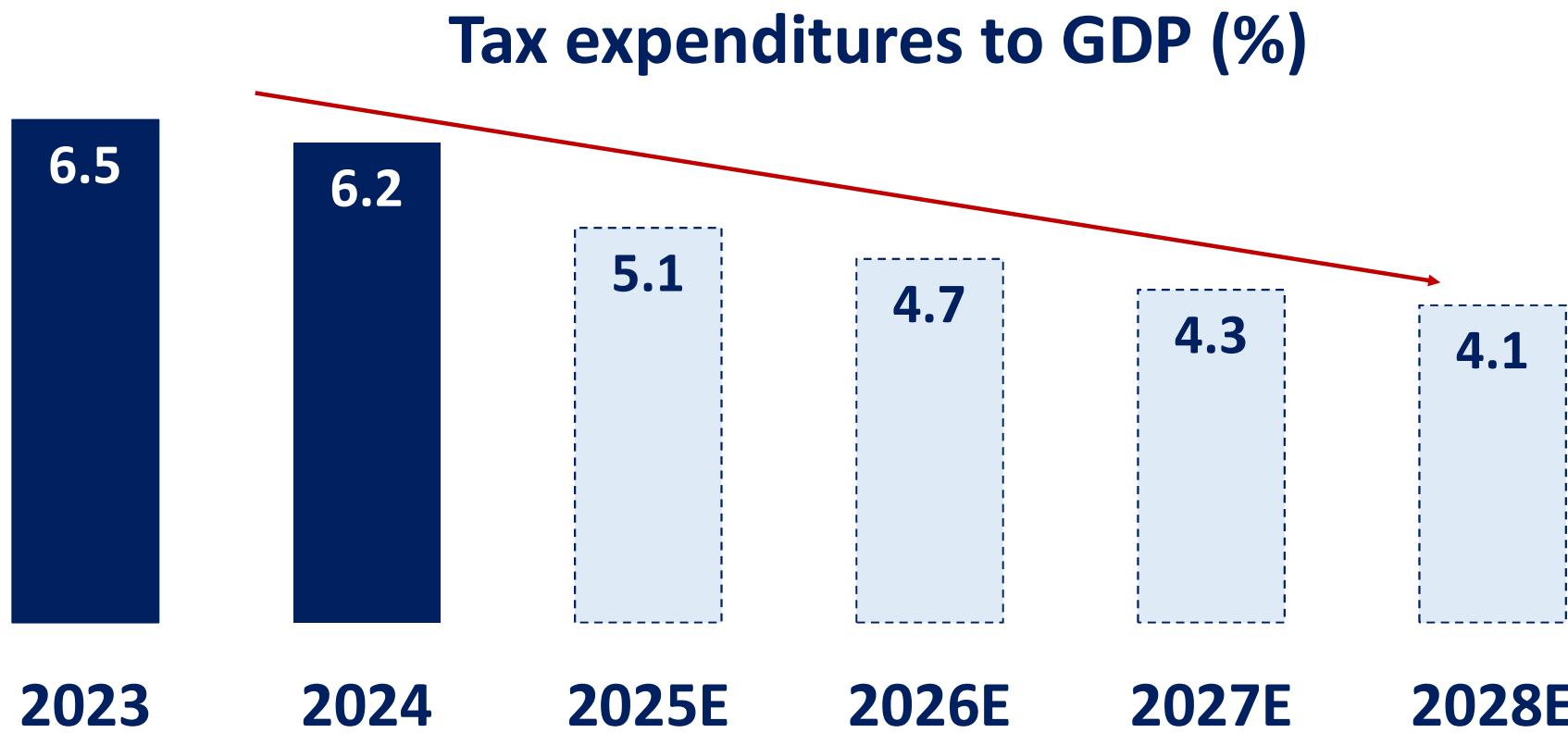
Current expenditures such as:

- Transportation vehicles
- New construction/
renovations
- Cost of telecom, postal
services
- Utility bills
- Office supplies
- Equipment, furniture



Source: MoTF, *exc'l interest and earthquake spending

Fiscal discipline: Rationalizing tax expenditures



E: Estimate

Source: TURKSTAT, MoTF, Medium Term Program (2026-28)

Fiscal discipline: Privatization implementations

Recent big ticket deals (2025)

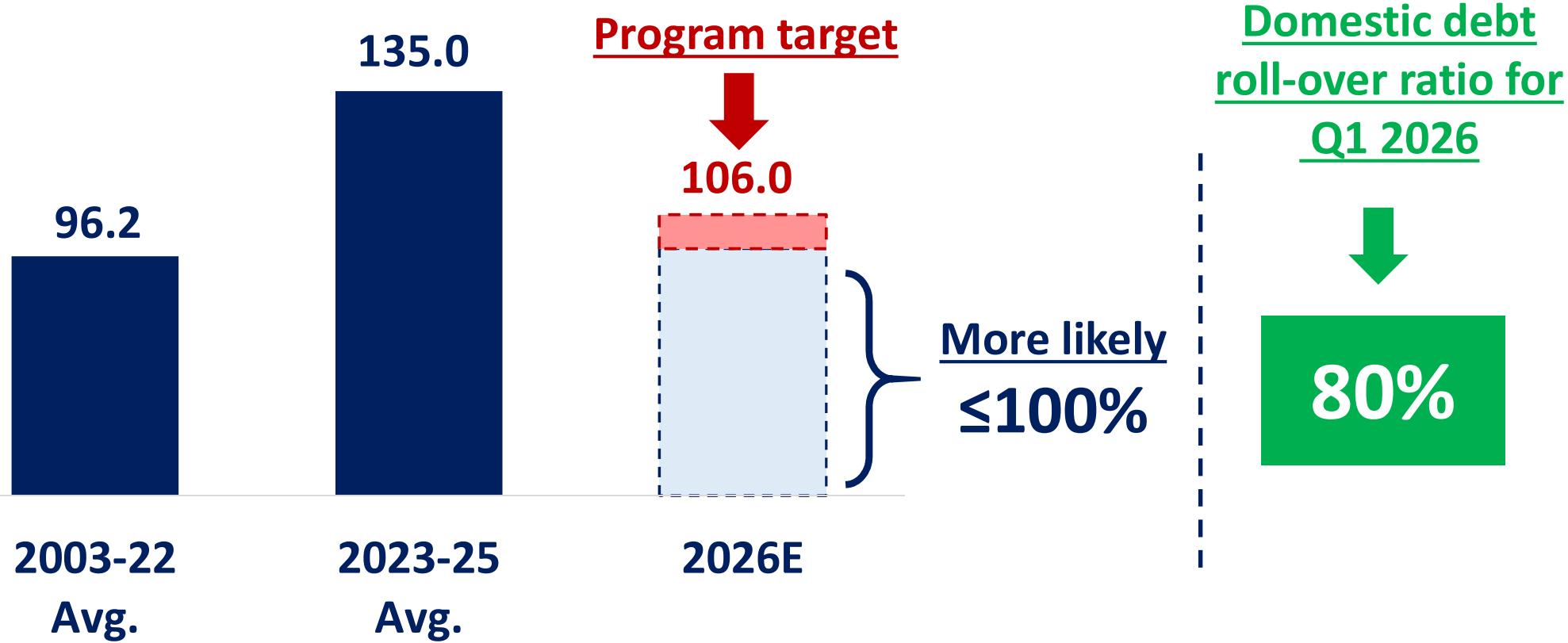
- **Sale of 5G licenses (\$3.5 bn)**
- **Türk Telecom concession (\$3 bn)**
- **Concession of vehicle inspections (\$1.7 bn)**
- **Çayırhan Thermal Power Plant (\$525 mn)**
- **İstanbul Kalamış Marina (\$504 mn)**
- **Hydroelectric power plants (\$230 mn)**
- **Others (\$750 mn)**

Budget target
\$685 mn

Privatization
implementations
\$10.2 bn

Realized cash flow
\$855 mn

Fiscal discipline: Domestic debt roll-over ratios (%)



Fiscal discipline: Public finance reforms

- **Public procurement reform**
- **Strengthening fiscal rules**
- **SOE governance reform**
- **Tax reform (simplification)**
- **Strengthening social safety net**
- **Enhancing fiscal transparency**

Fiscal discipline: Risks

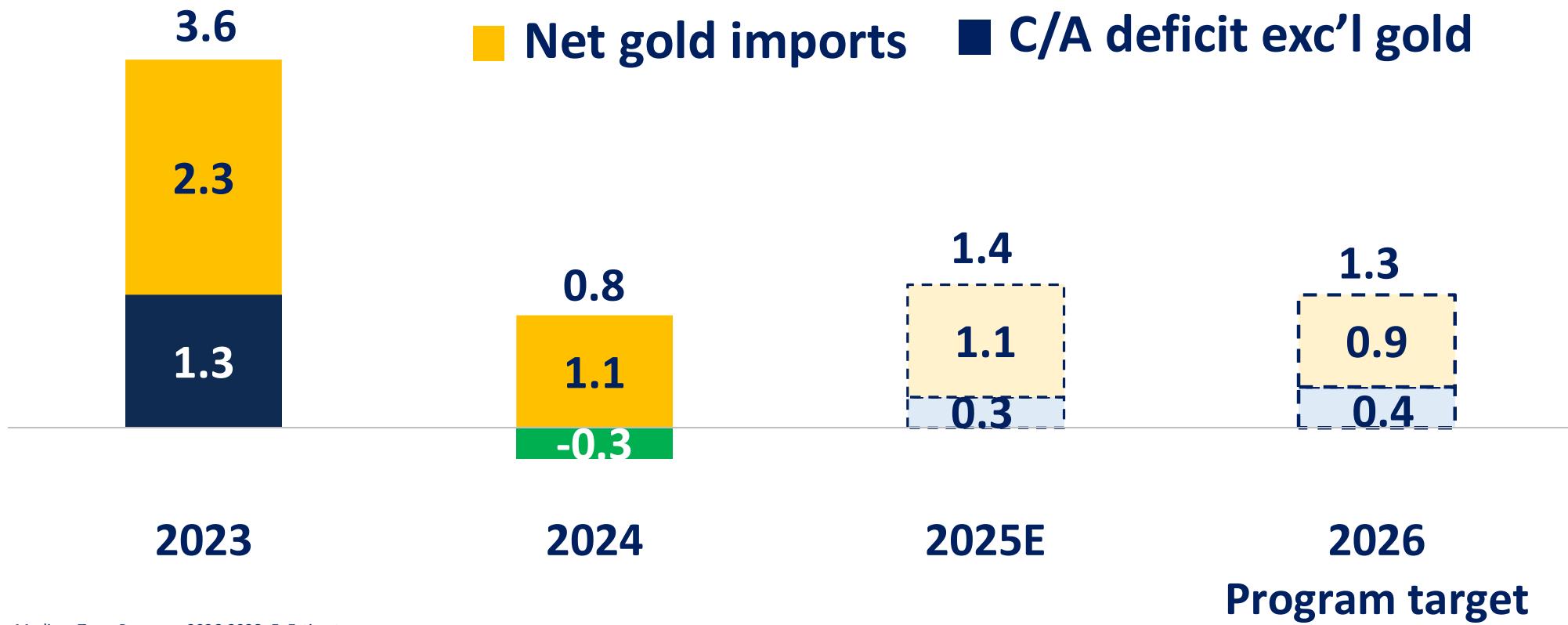
- Lower than expected growth
- Higher inflation or interest rates
- Exchange rate depreciation
- Commodity price shocks

External balance: Drivers of sustainable current account balance

- **Boosting domestic oil & gas output**
- **Accelerating green transition, reducing import dependency**
- **Expanding services surplus**
- **Moving up the value chains via industrial policy initiatives**
- **Investing in resilience & competitiveness**

External balance: Structural improvement in C/A

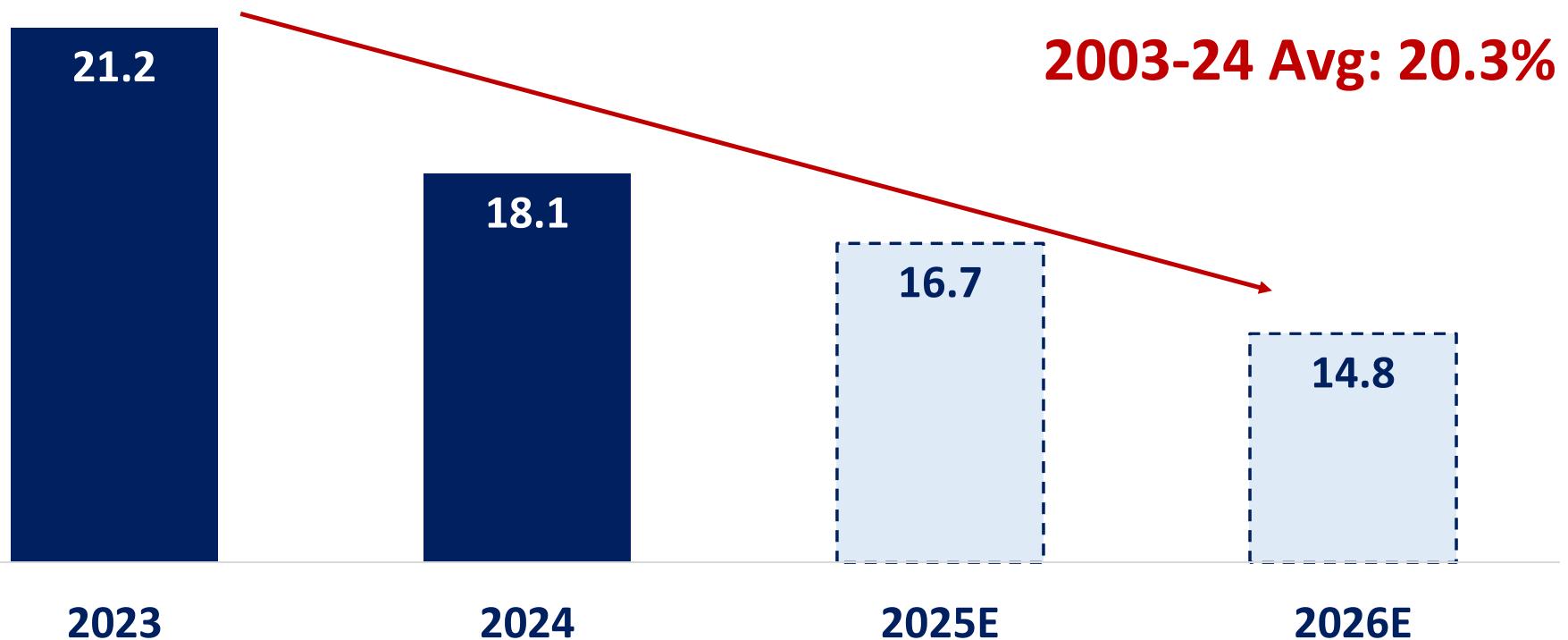
Current Account Deficit (%, GDP)



Source: Medium Term Program, 2026-2028, E: Estimate

External balance: Falling gross external financing needs

Gross external financing needs (% of GDP)

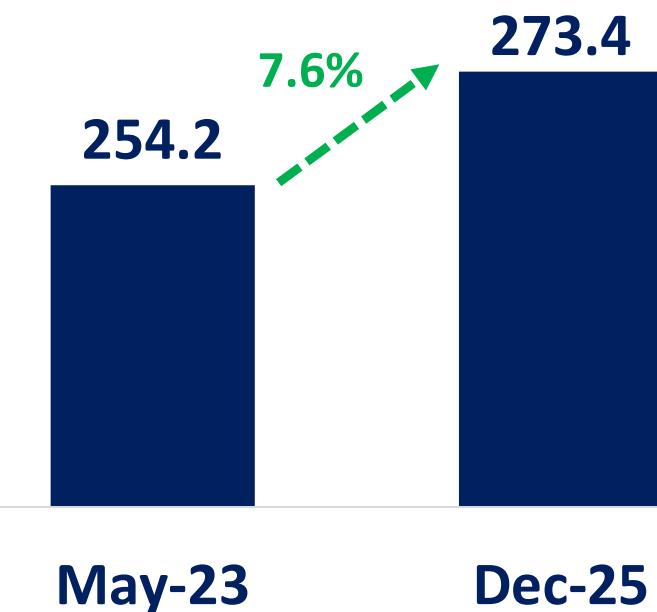


Note: Gross external financing needs are calculated by summation of current account deficit and external debt payments within one year or less regardless of the original maturity
Source: CBRT, TURKSTAT, MoTF calculations, Medium Term Program (2026-28) E: Estimated with MTP figures by MoTF

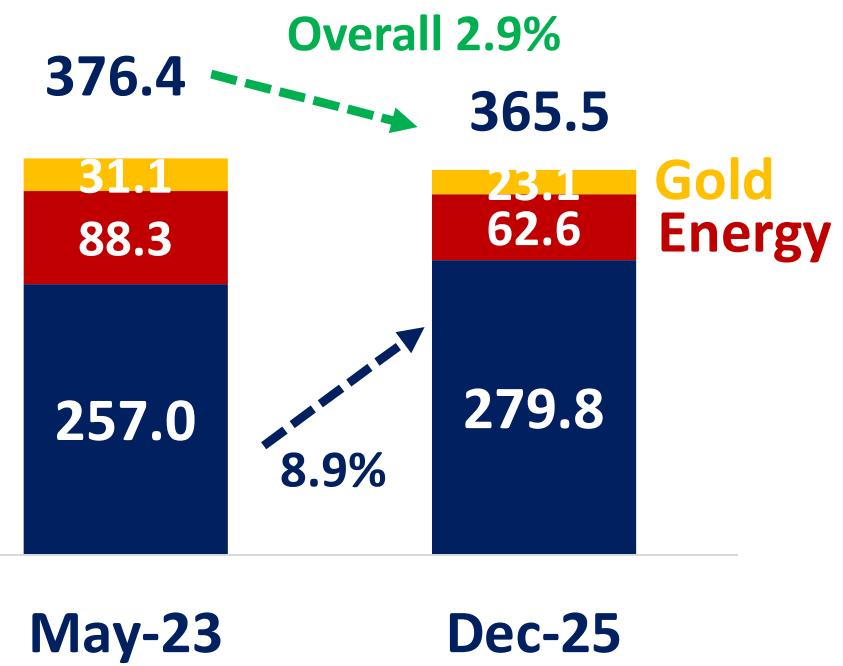
External balance: No evidence of a broad based deterioration in competitiveness

Exports remain resilient, while imports show a limited decline

Exports (annual, bn \$)

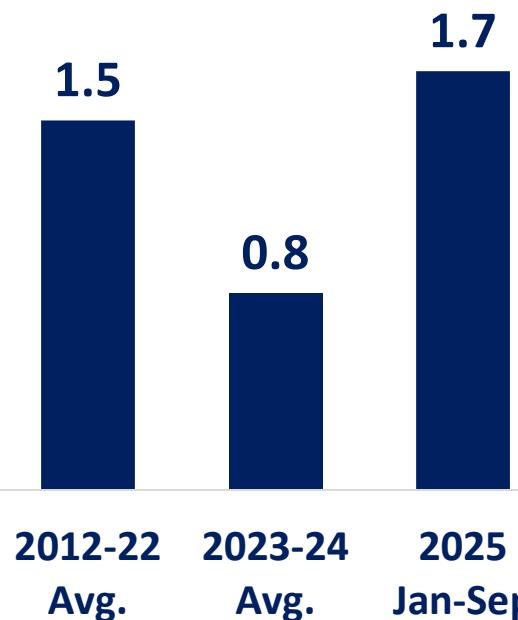


Imports (annual, bn \$)

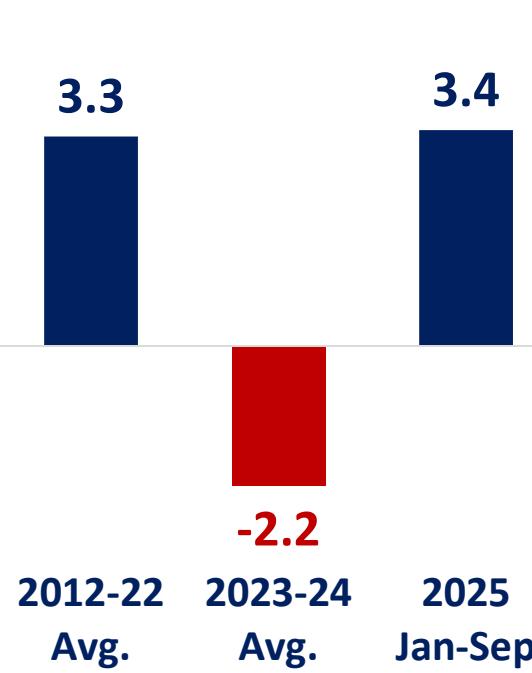


External balance: No evidence of a broad based deterioration in competitiveness

EU growth (%)



EU Import (%)

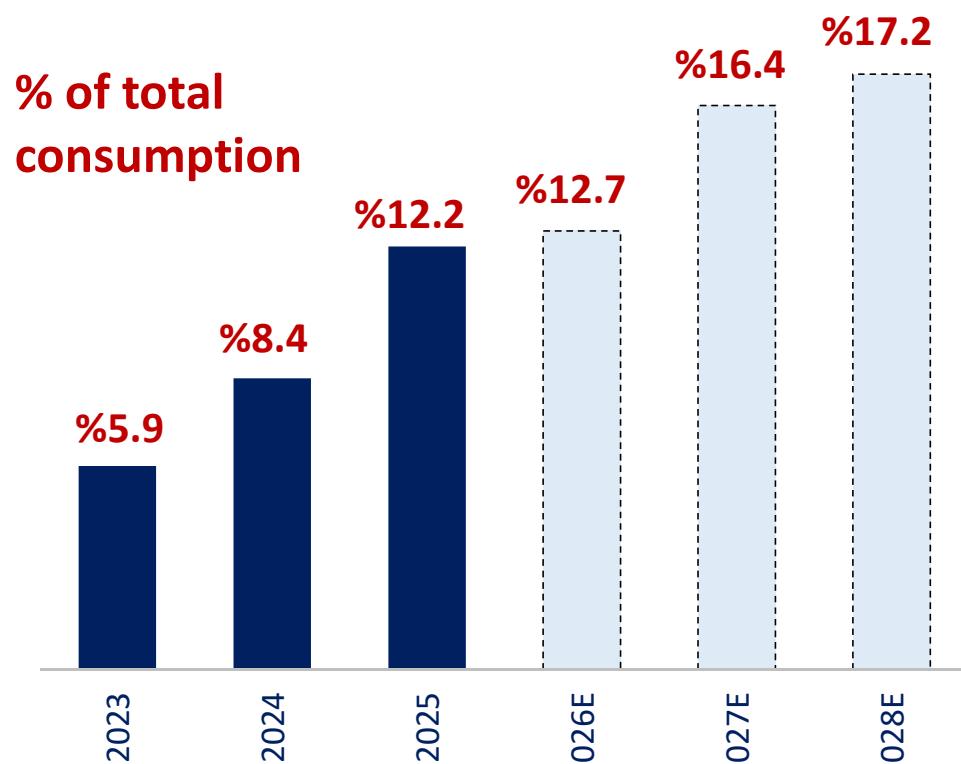


Türkiye's share of EU imports (%)

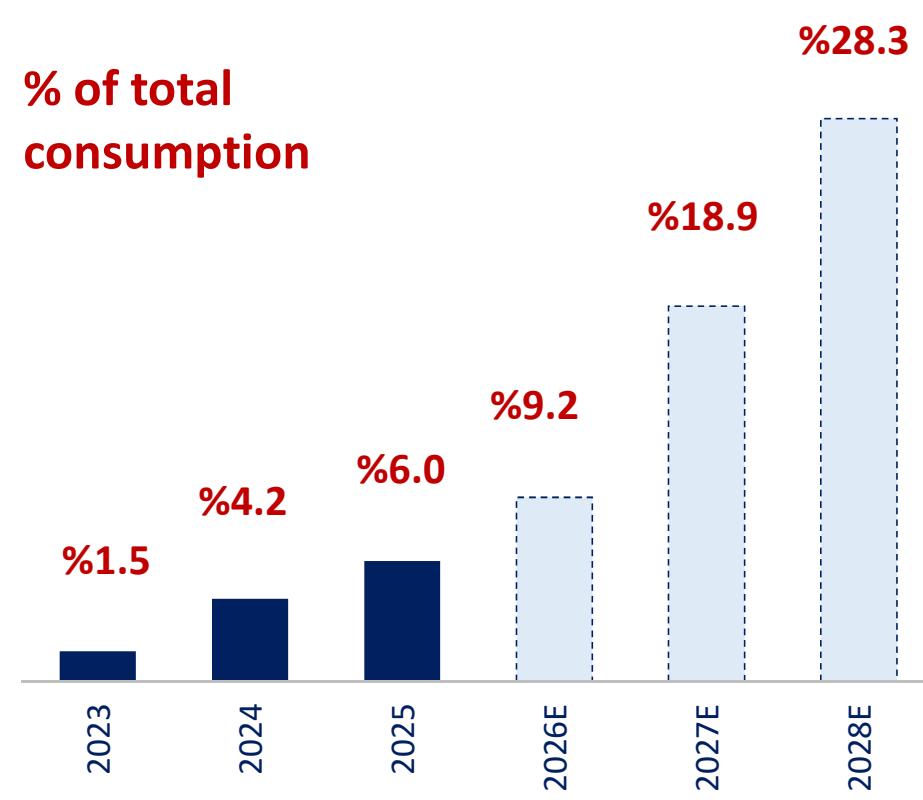


Structural improvement: Rising domestic oil & gas output

Oil Production



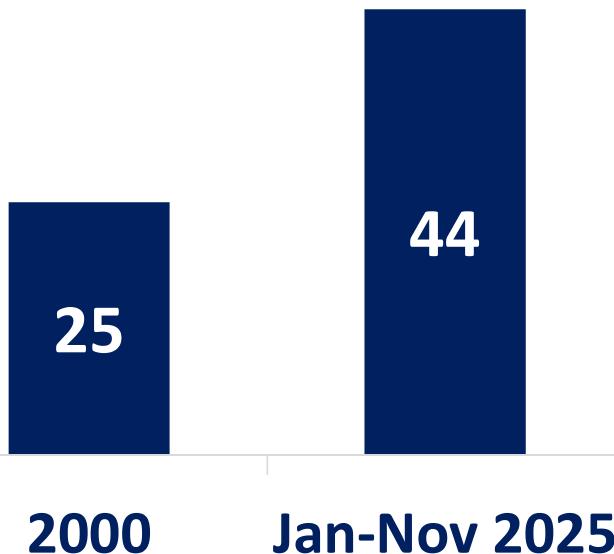
Gas Production



Source: Ministry of Energy, E: estimate

Structural improvement: Green transition

Share of renewables in electricity production (%)



Share of renewables in installed capacity (%)



Projected investments
+\$99B by 2035

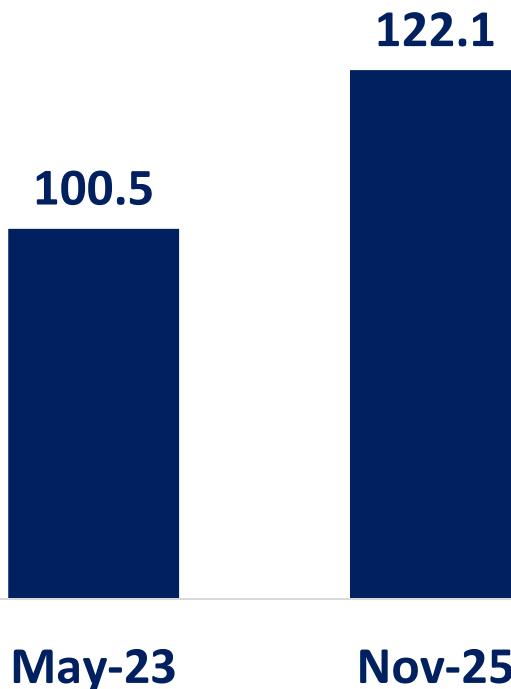
Recent steps

- ✓ Climate Act
- ✓ Renewables & Mining Act

Source: Ministry of Energy and Natural Resources

Structural improvement: Improving services exports

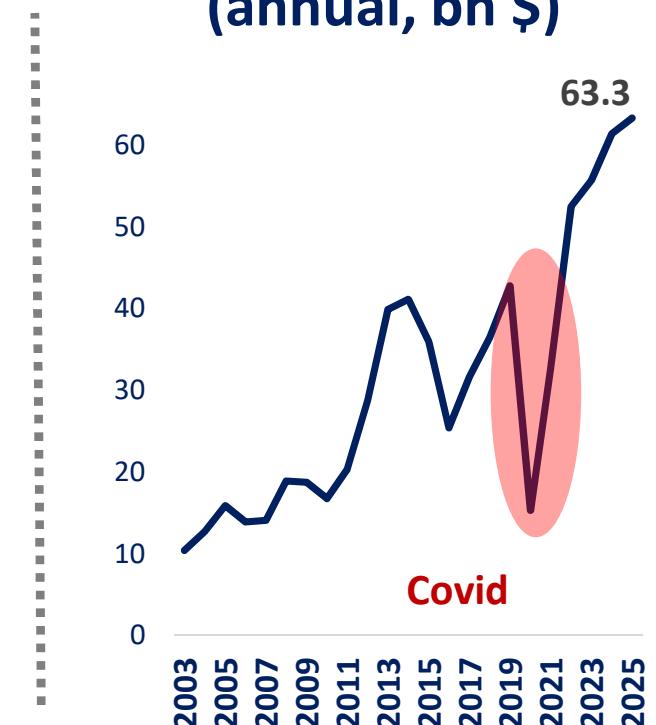
Services export
(annual, bn \$)



Services import
(annual, bn \$)



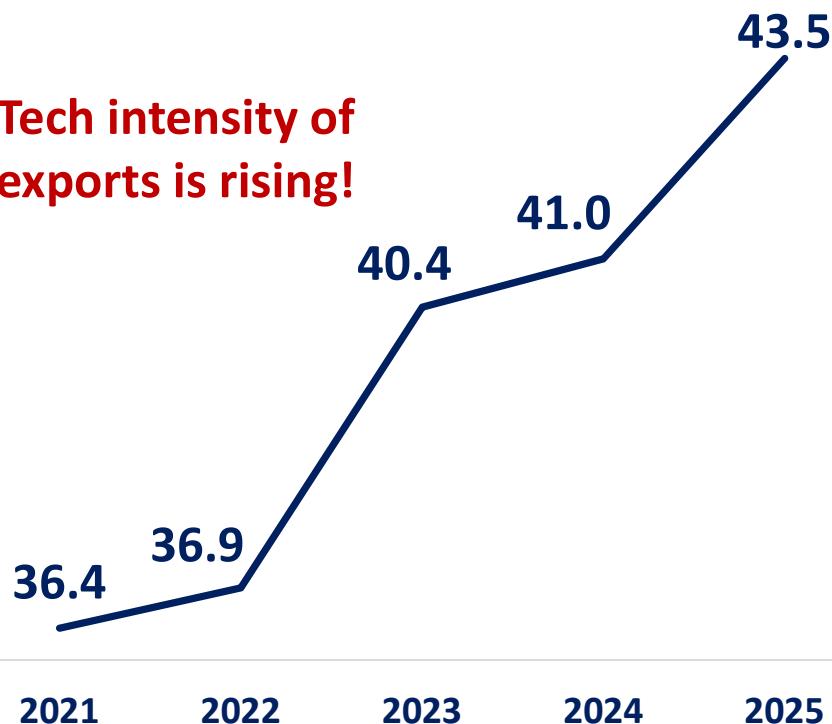
Services surplus
(annual, bn \$)



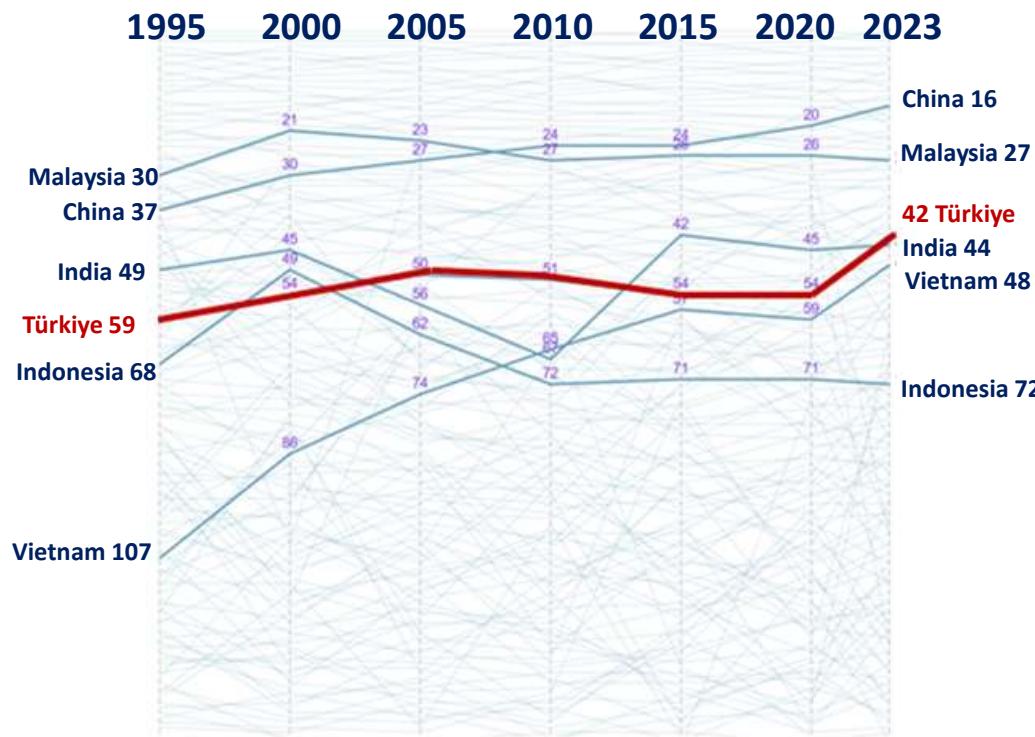
Structural improvement: Moving up the value chain

High and medium-high tech exports (% manufacturing exports)

Tech intensity of exports is rising!



Economic Complexity Index Ranking



The Economic Complexity Index is a ranking of countries based on the diversity and complexity of their export basket

External balance: External demand is the main driver of exports



Export elasticity of external demand

Export elasticity of the real exchange rate

Long-run elasticities. Coefficient estimates are based on 2005–2024 data. A decline in the real exchange rate denotes a real depreciation

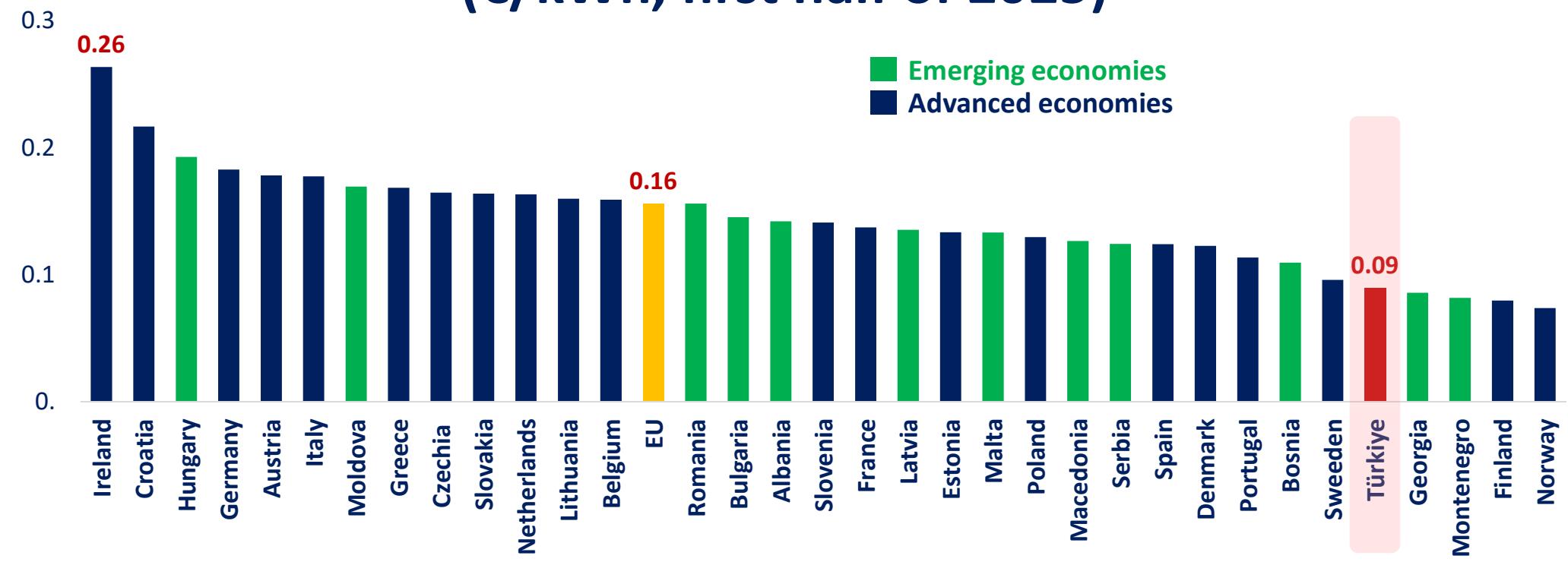
Source: CBRT

Competitiveness: Main drivers

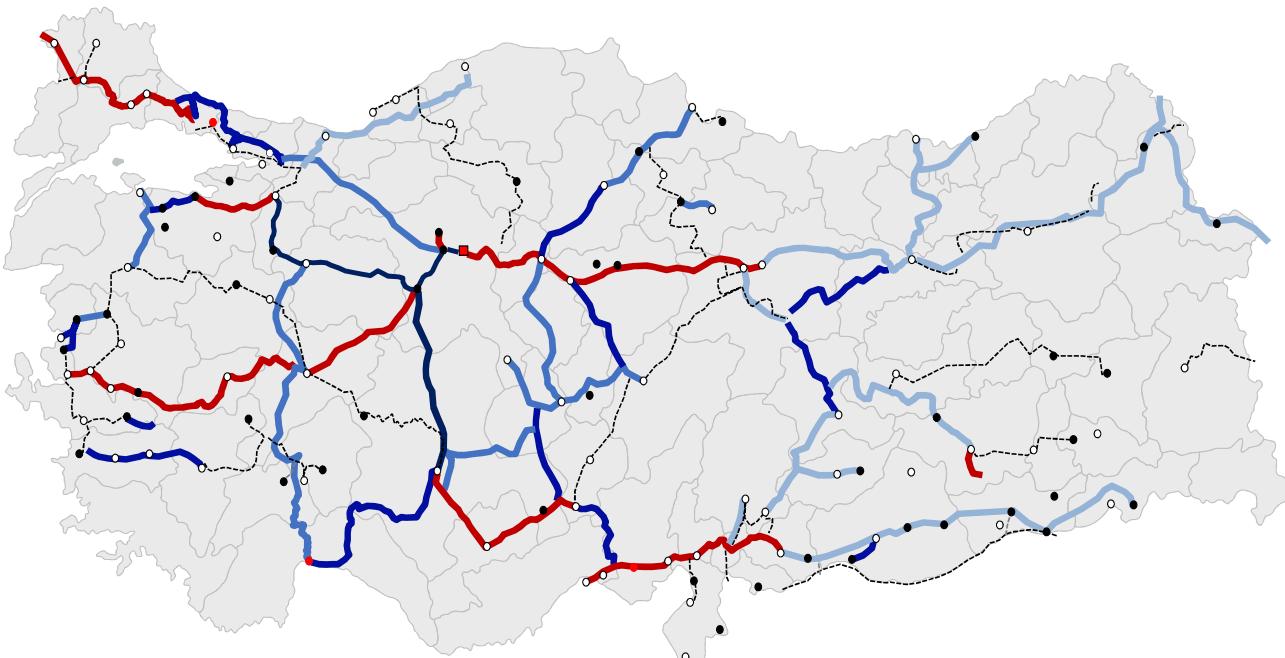
- **Energy costs (highly competitive)**
- **Raw materials**
- **Labor costs**
- **Logistics (investing in railways)**
- **Productivity**
 - **Digital transformation**
 - **Green transition**

Competitiveness: Industry electricity prices

Electricity prices for industry (€/kWh, first half of 2025)



Competitiveness: High-speed rail network



- Existing Conventional Railway
- Existing High Speed Railway
- Under Construction
- Preliminary Surveys and Studies
- Project Phase Completed

Source: Ministry of Transportation and Infrastructure

| | 2003 | 2025 |
|---------------------------|--------|--------|
| Conventional railway (km) | 10.959 | 11.668 |
| High-speed railway (km) | - | 2.251 |
| Total (km) | 10.959 | 13.919 |

2024-53: \$70bn

By 2053, we will be fully connected by 48-hour high-speed rail

Connecting manufacturing hubs to ports via railway



EXISTING
287 lines
446 km

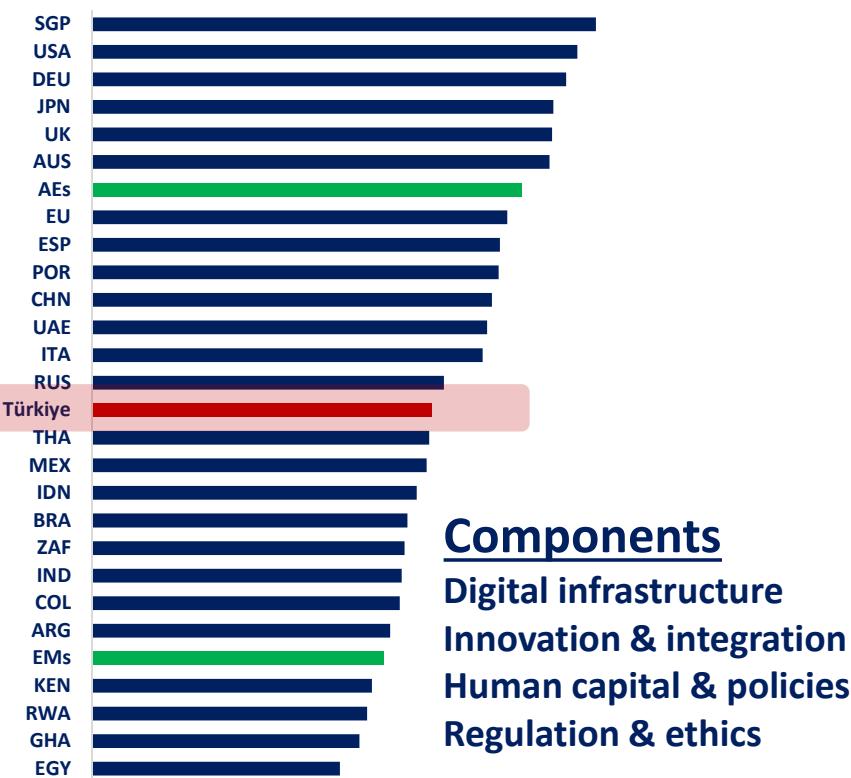
UNDER CONSTRUCTION
9 lines
151 km

READY TO BE BUILT
10 lines
82 km

PLANNED
17 lines
189 km

Competitiveness: Digital transformation roadmap

IMF AI Preparedness Index



- Expanding fiber capacity
- Investing in 5G+
- Hyperscaler data centers
- Investing in nuclear power plants
- Incentivizing apps using LLM models

Competitiveness: Industrial policy initiatives

Hit-30: 8 areas, 30+ priority investments

1st investment call

- Green tech

Total investment

- ✓ 5 companies
- ✓ \$2.6bn

2nd call (still open)

- EVs
- Battery
- Chip

Total investment

- ✓ 5 companies
- ✓ \$2.0bn

New calls

- Data
- Quantum
- Industrial robots
- AI

Preferential Credit Line

- 284 medium-high & high-tech product
- TRY 500bn, 10Y maturity
- 2Y grace period
- 1/3 of market rate



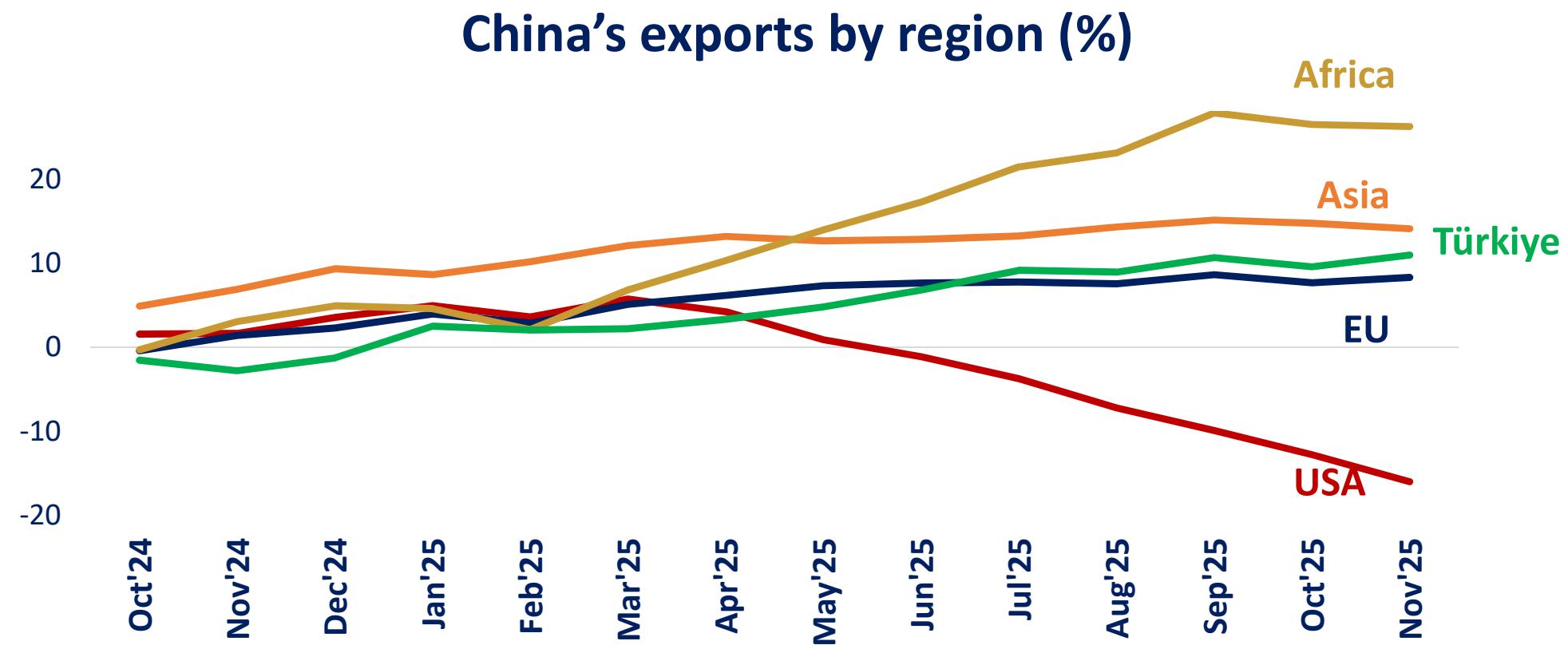
Total investment

- ✓ 22 companies
- ✓ \$4.1bn

External balance: Risks

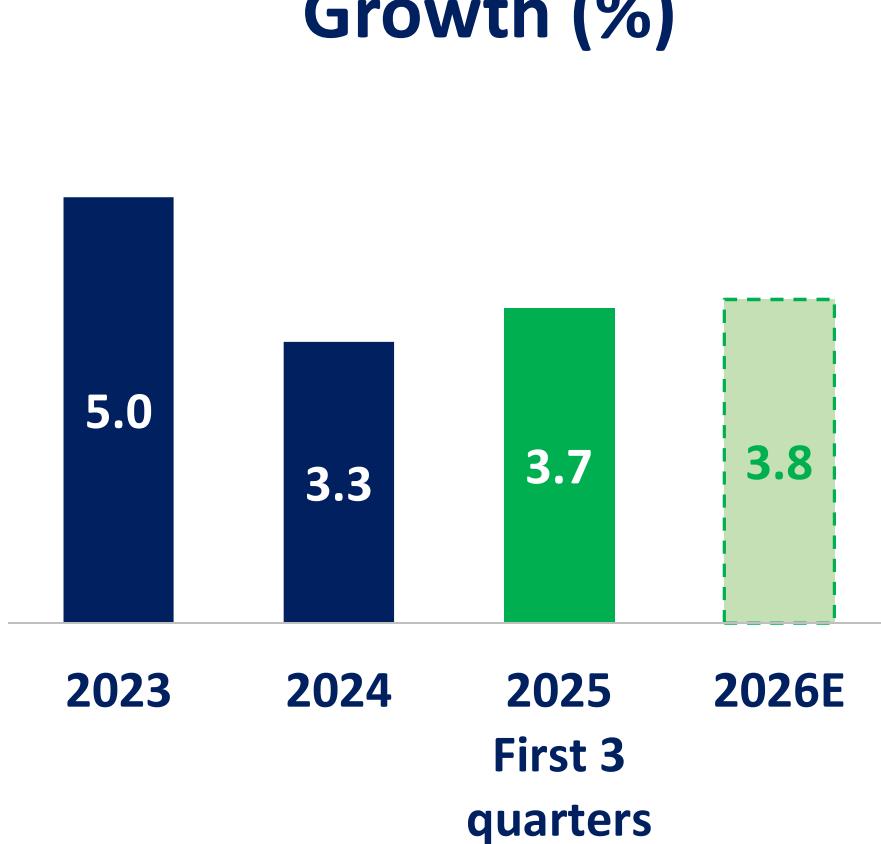
- Re-routing of China/Asia trade flows
- Geopolitical tensions & energy price shocks
- Protectionism in Europe (“Made in Europe”)
- A surge in demand for gold

Risk: China re-routing is real

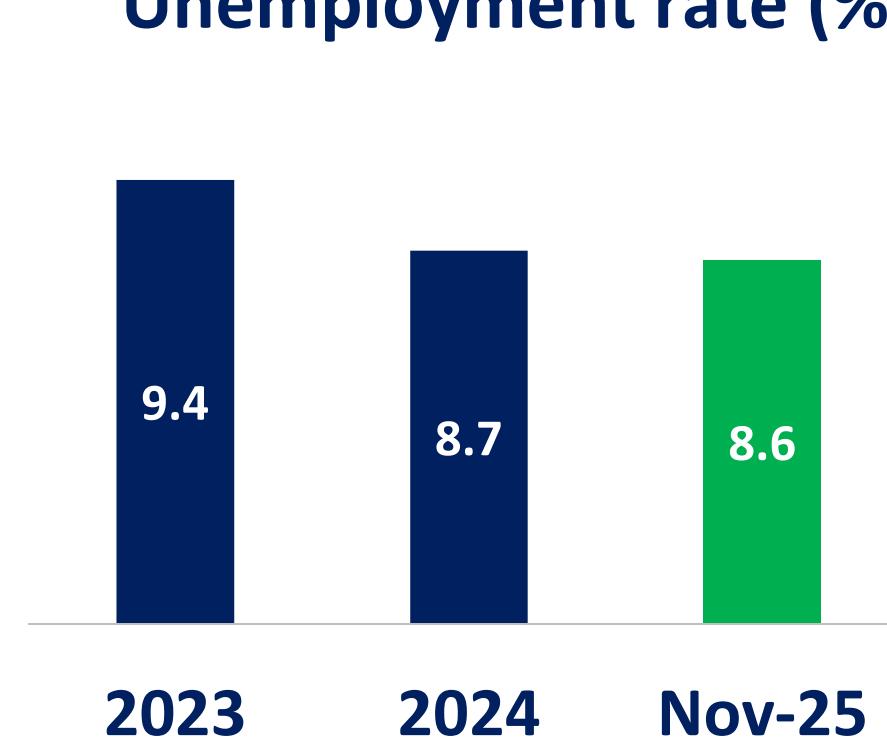


Growth: Moderate growth, low unemployment rate

Growth (%)



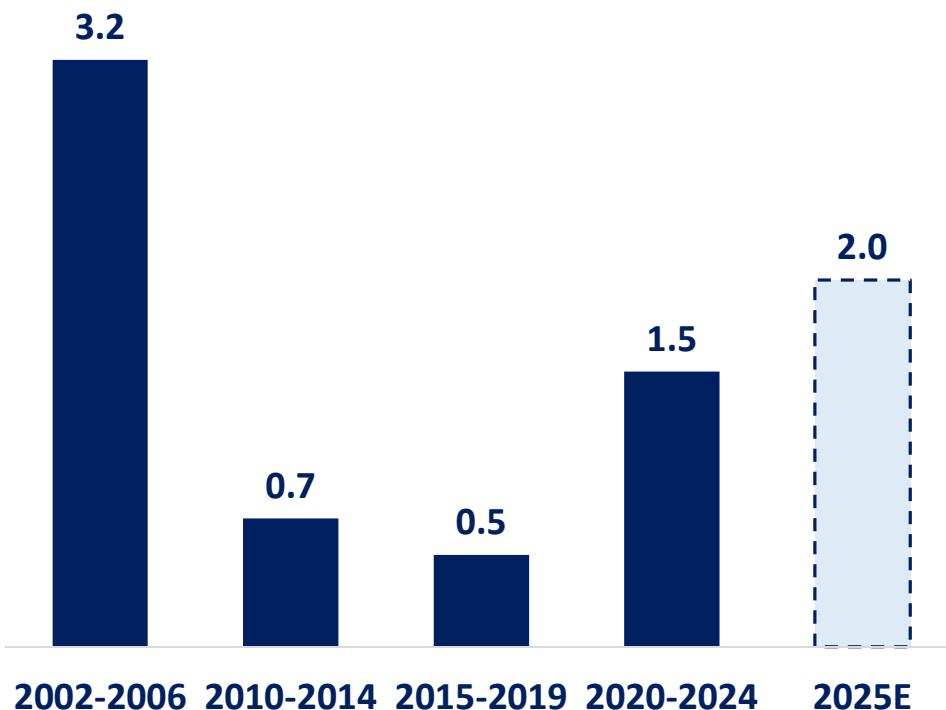
Unemployment rate (%)



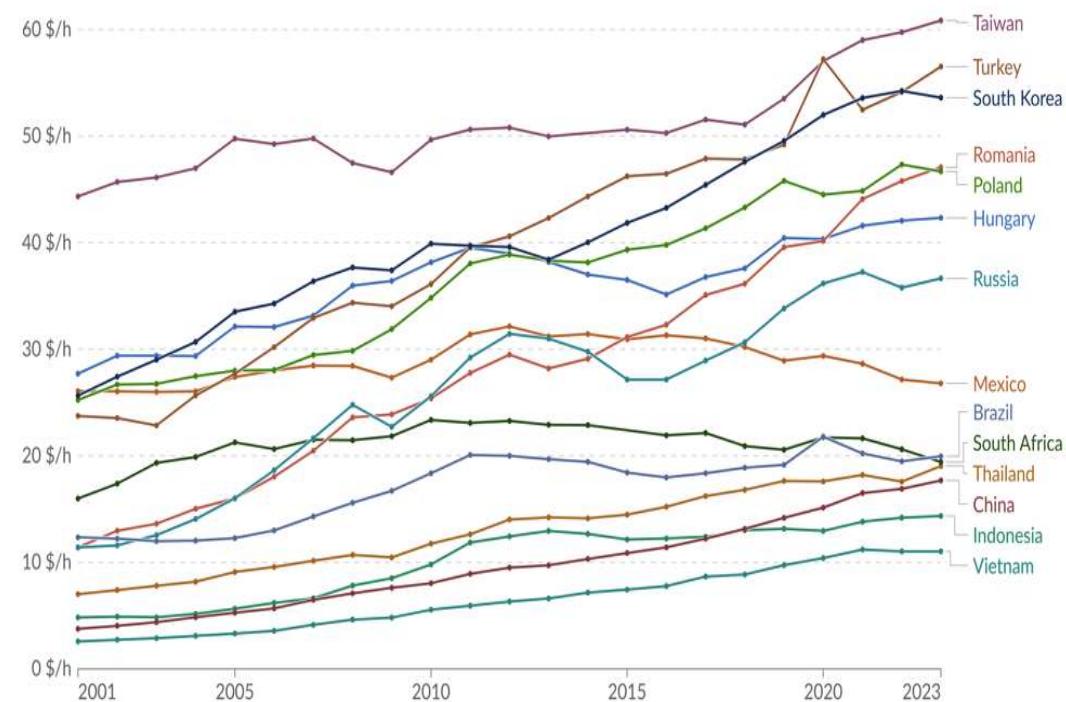
Source: TURKSTAT, E: Estimate (MTP; 2026-2028)

Growth: Reviving productivity growth

Productivity growth (%)



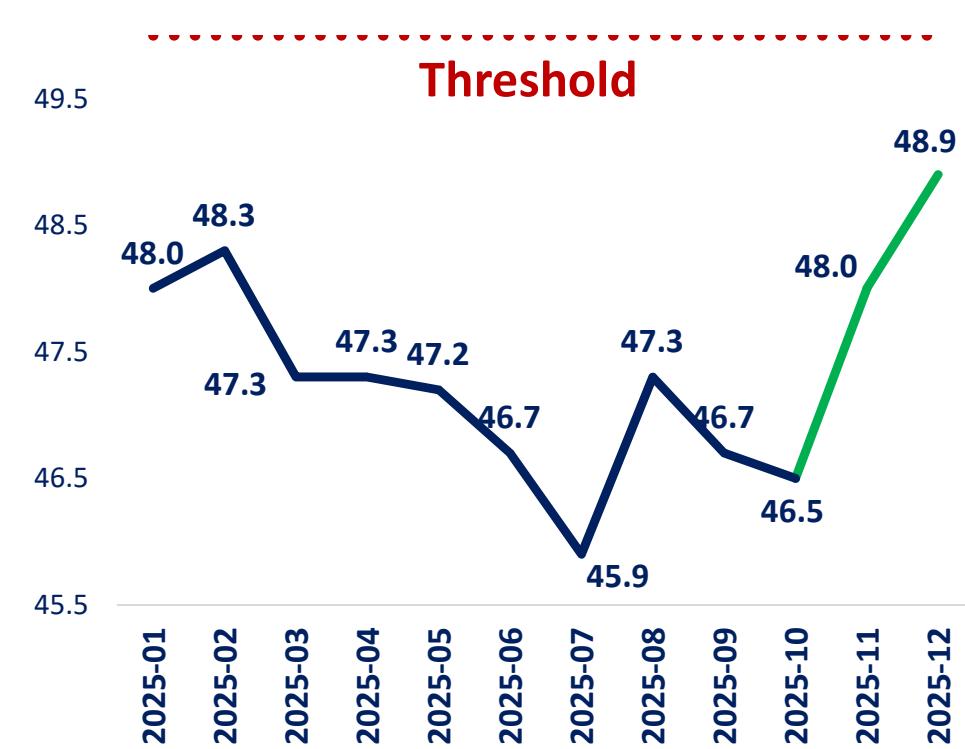
Output per hour worked



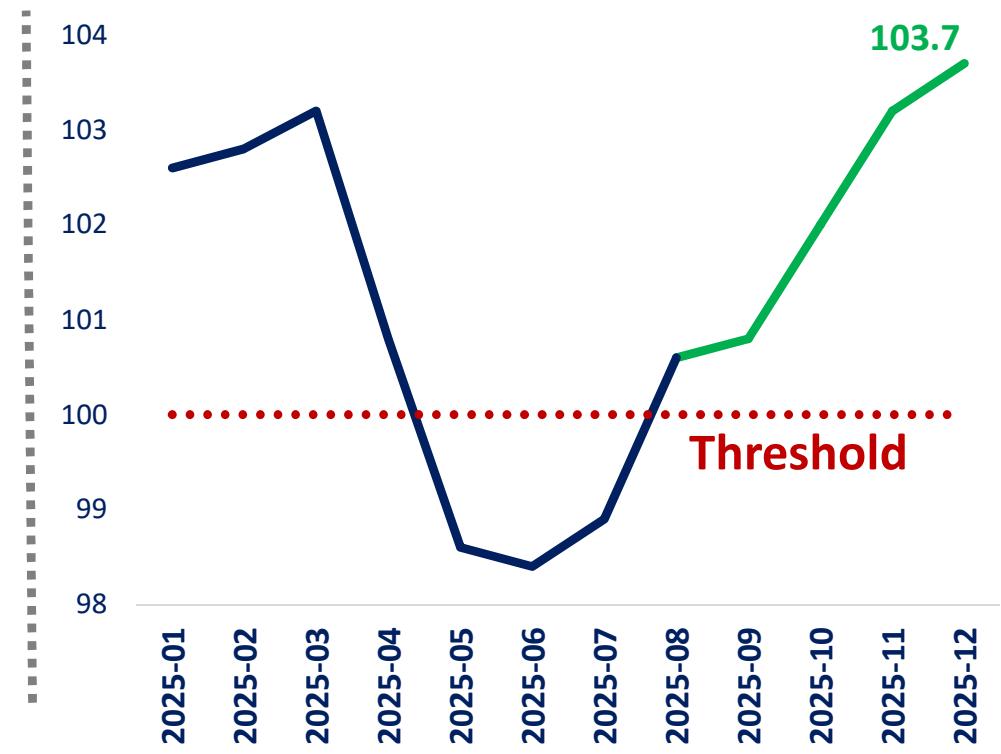
Source: Presidency Strategy and Budget Office, E: Estimate, Feenstra et al. - Penn World Table (2025)

Reel sector: Signs of recovery in manufacturing

Manufacturing PMI

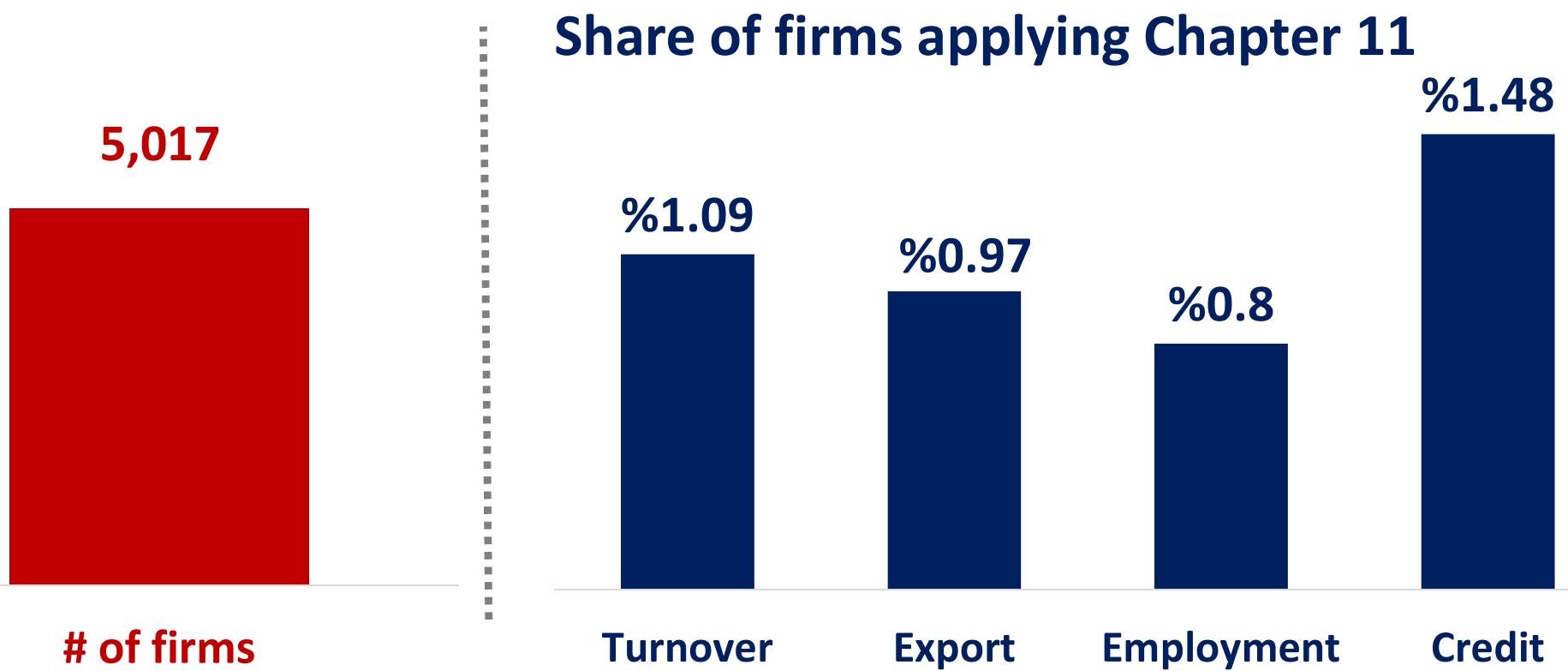


Real sector confidence index



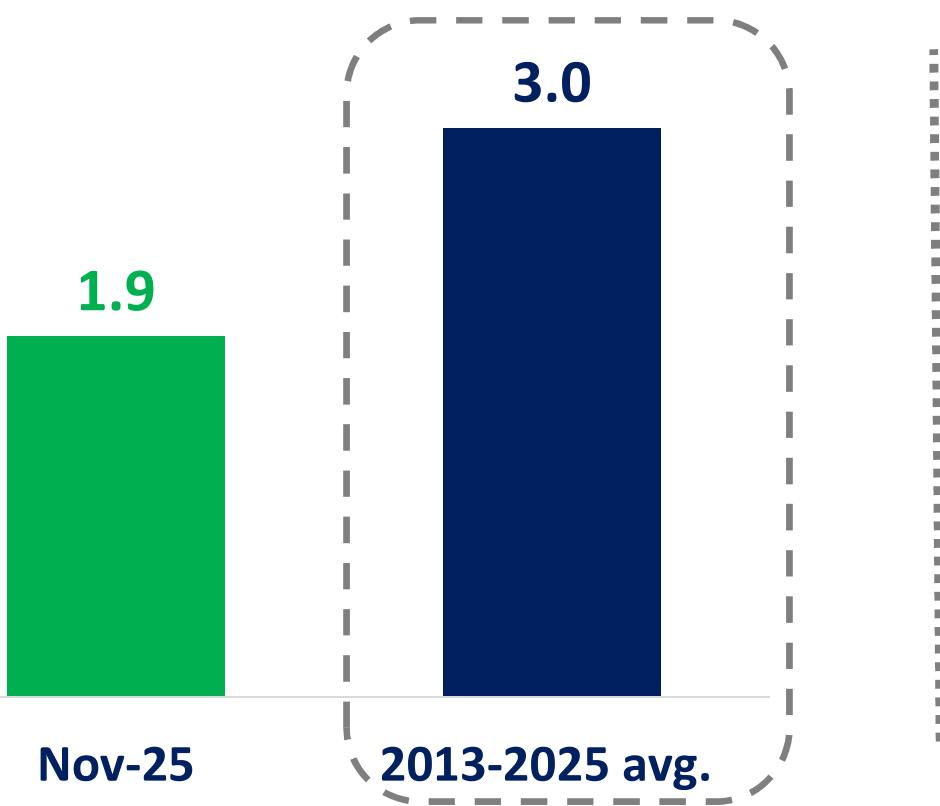
Real sector: How significant is financial stress?

Chapter 11 applications (June 2023 – December 2025)

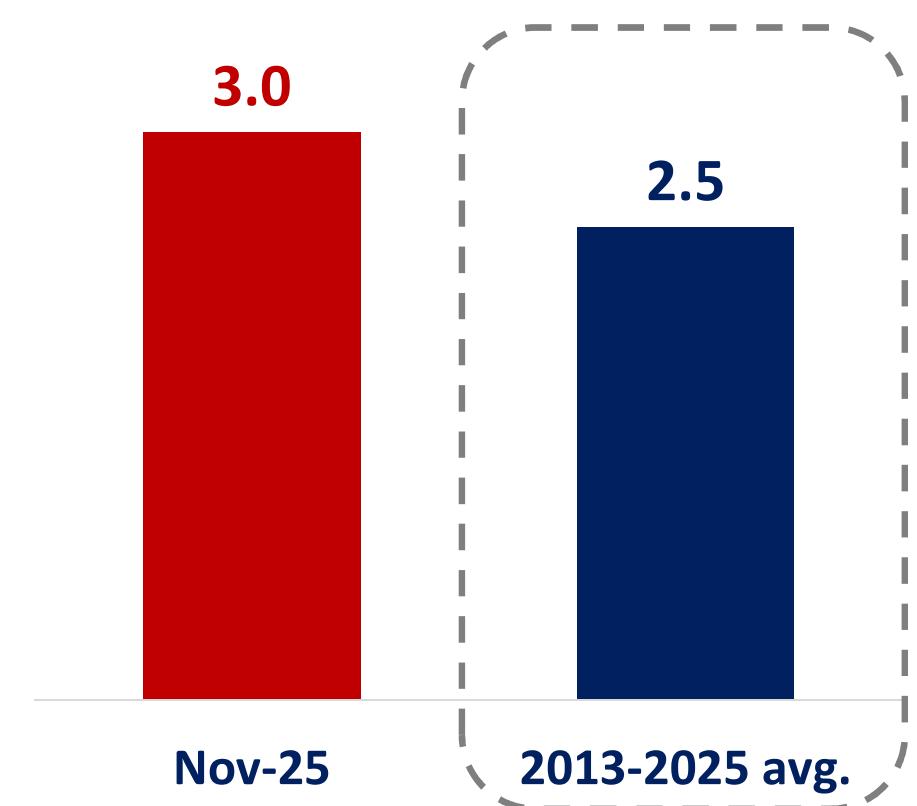


Real sector: How significant is financial stress?

Non-performing commercial loans (%)



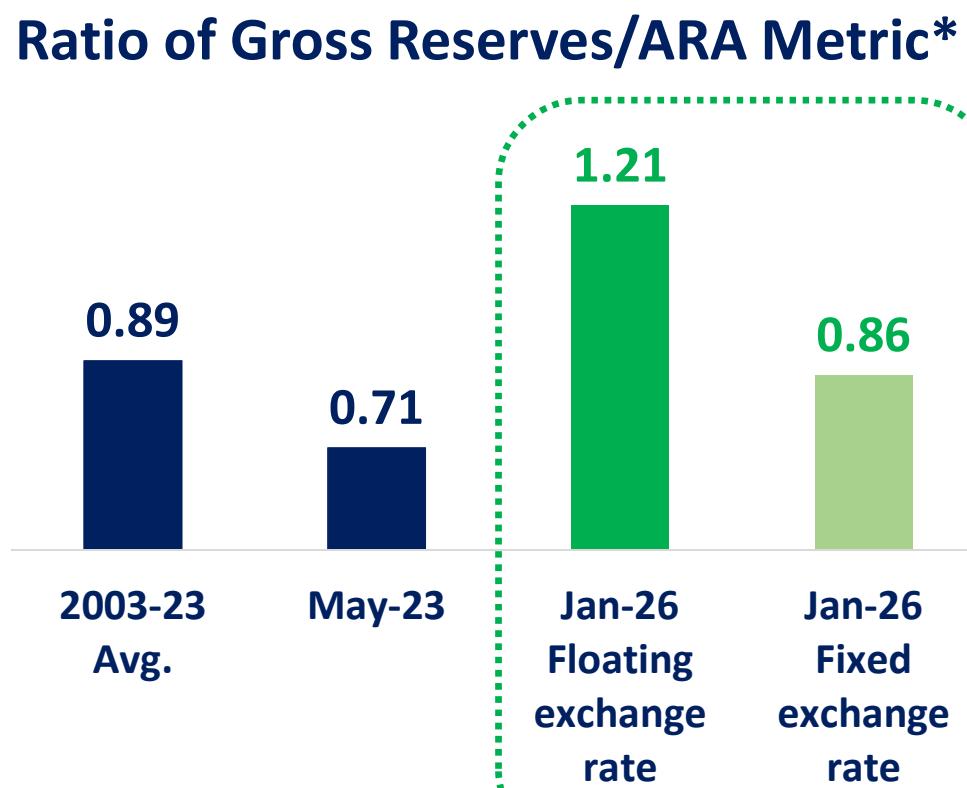
Bounced checks (%)



Investing in resilience & rebuilding buffers

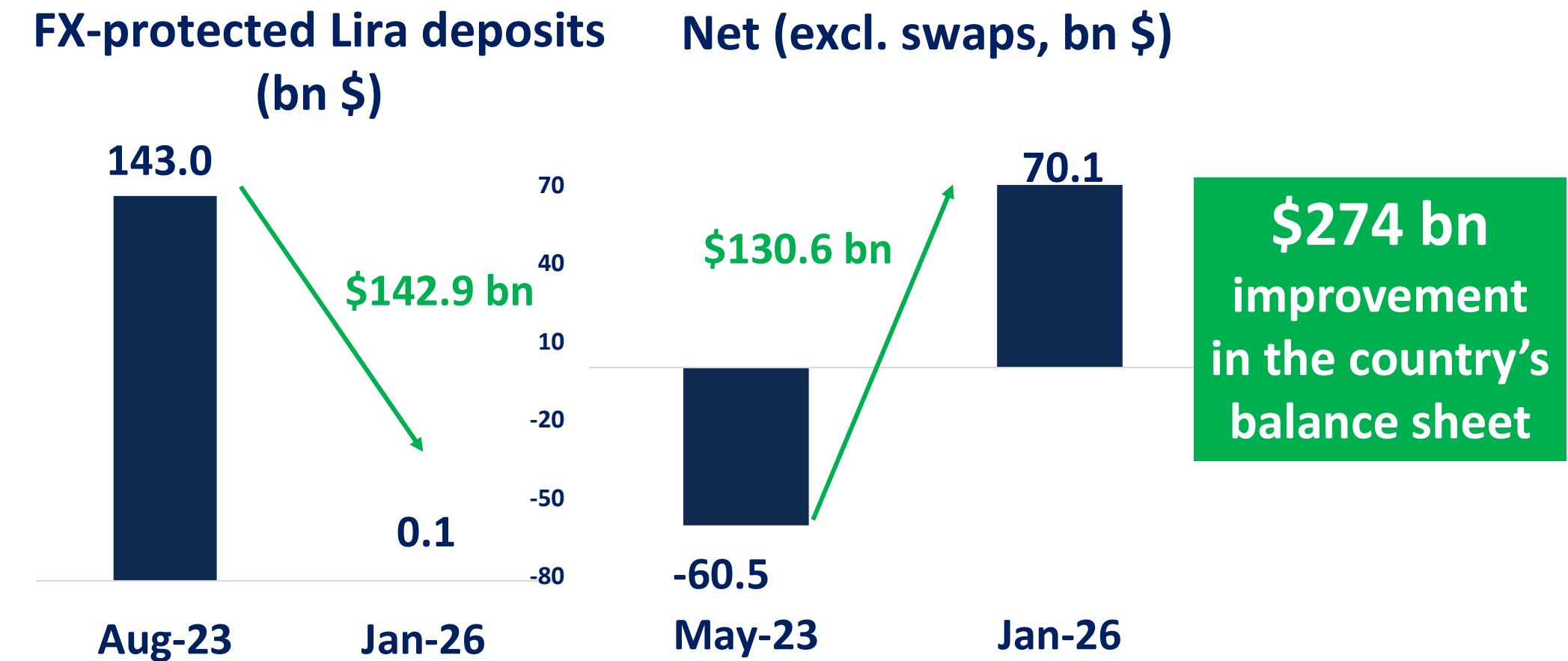
- **Strengthen buffers through fiscal & current account adjustments**
- **Improve reserve adequacy**
- **Reduce contingent liabilities**
- **Healthier banking sector**
- **Strengthen prudential tools to reduce corporate FX risks**

Financial stability: Reserve adequacy

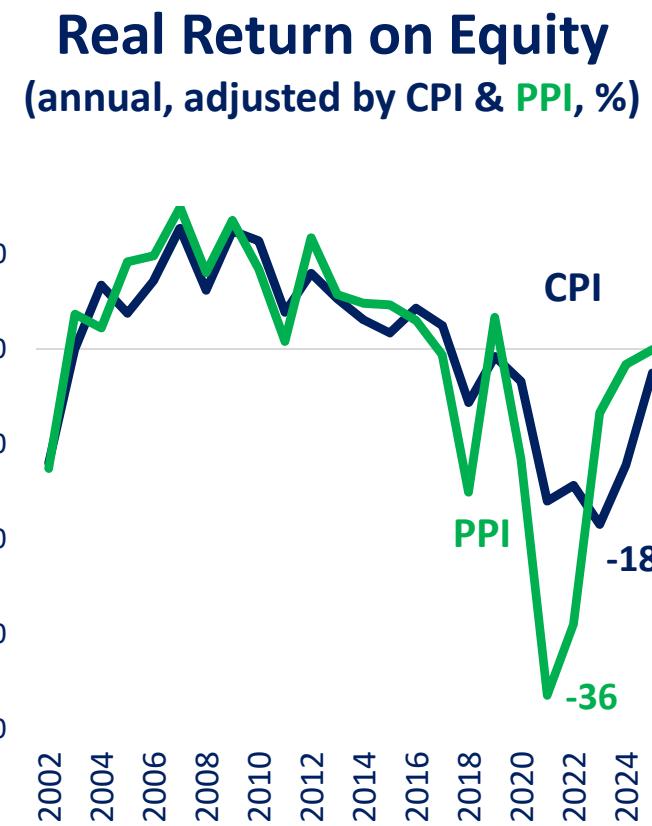
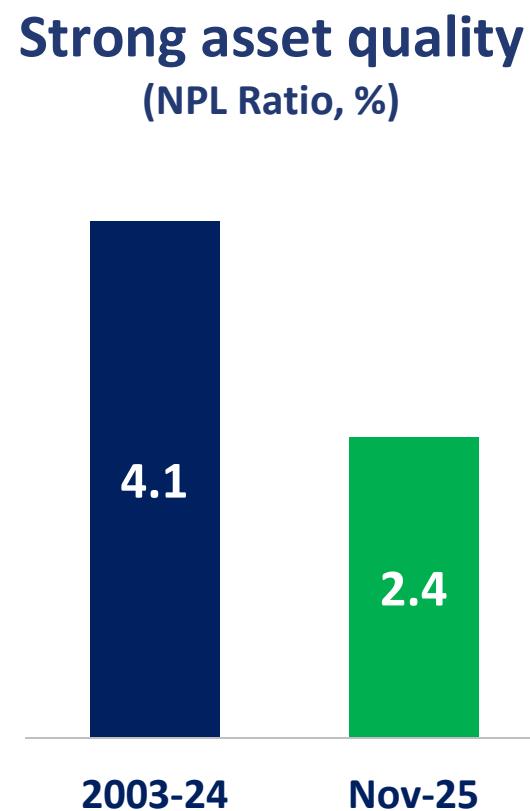


(*) Calculated by summing up 30% of short term external debt, 15% of other liabilities, 5% of export and service revenue and 5% of broad money supply
Source: IMF, CBRT, MoTF calculations, As of Jan 9, 2026

Financial stability: Reducing contingent liabilities



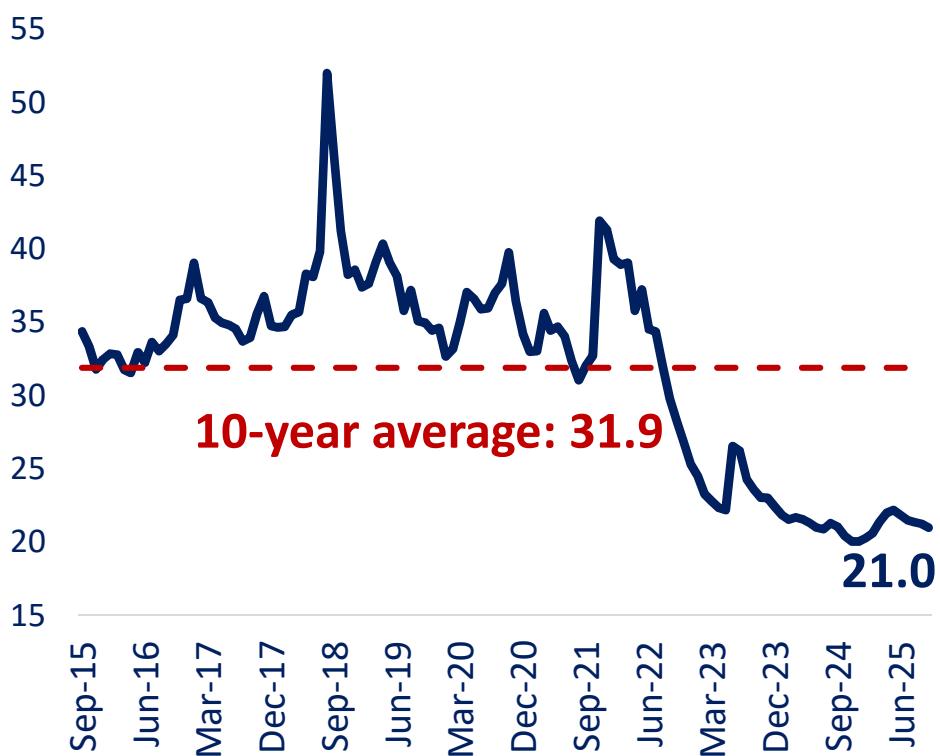
Financial stability: Outlook for banking sector is improving



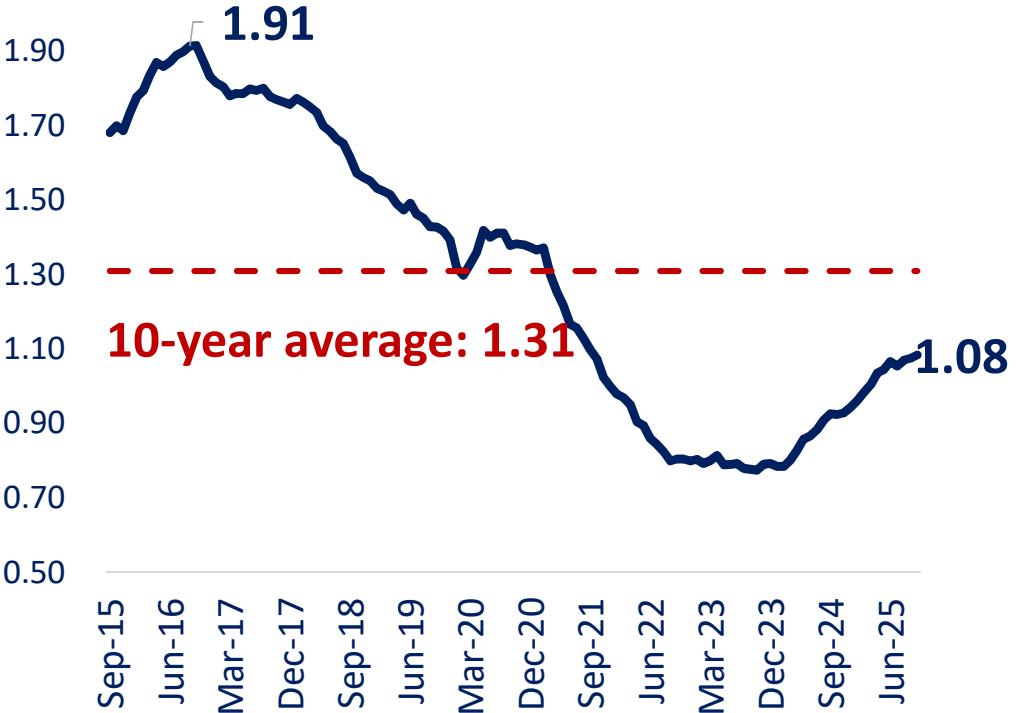
Source: BRSA

Financial stability: Corporate FX exposure

Corporate FX debt (%, GDP)

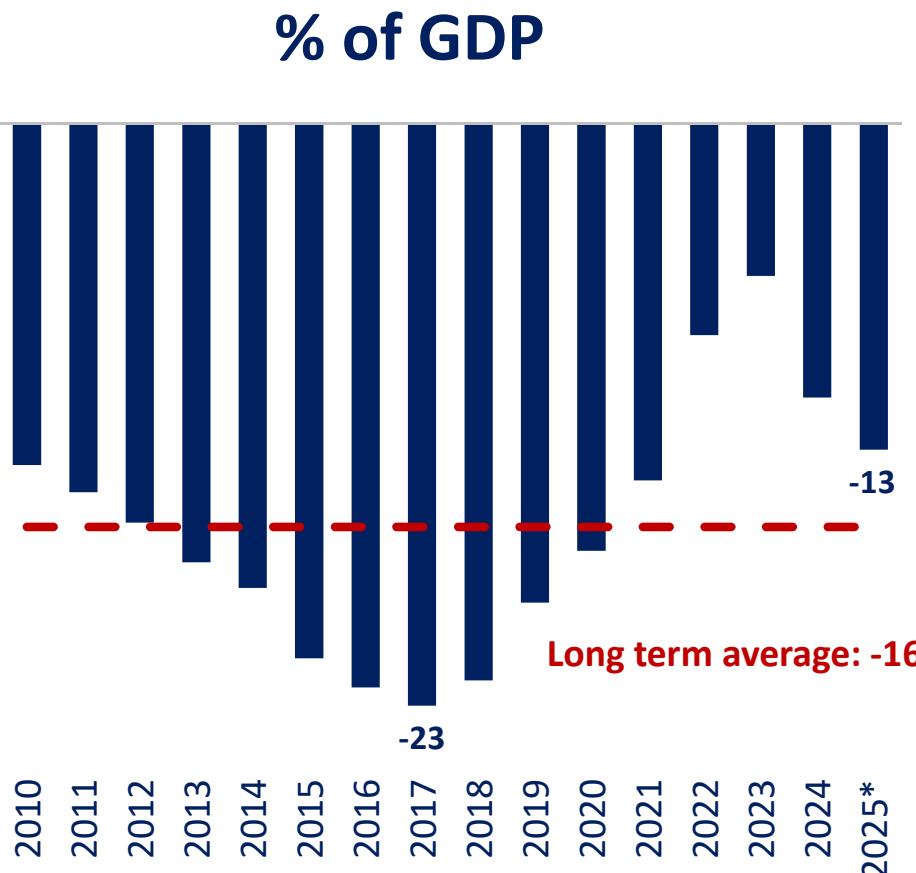


Corporate FX debt to exports (%)



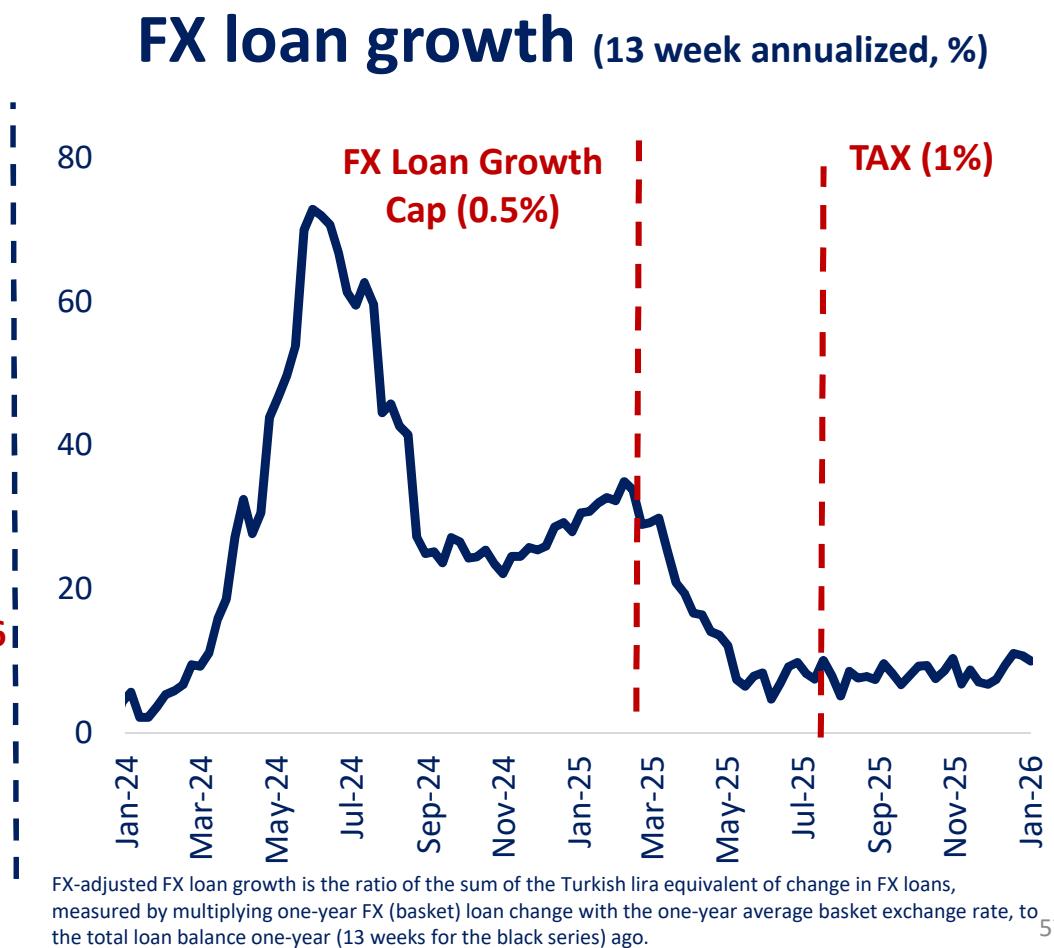
Source: CBRT, Export values are the sum of 12-month cumulative amounts.

Financial stability: Net FX position of corporate sector



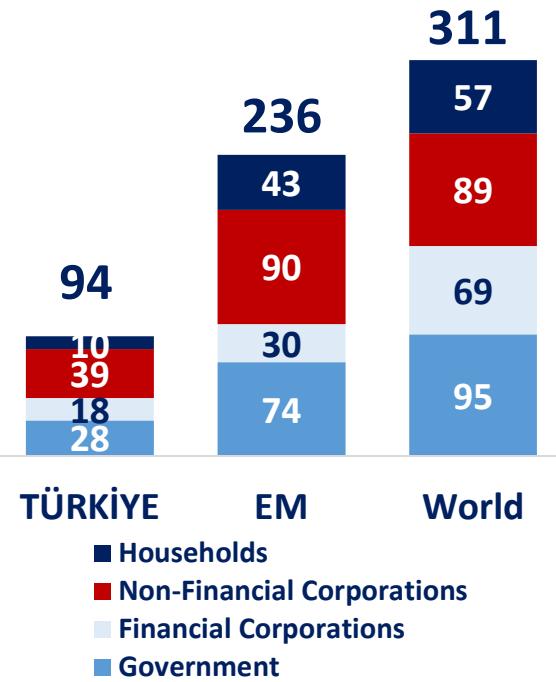
(*) As of September. GDP is calculated using a 4-quarter rolling basis, and Q3 is estimated.

Source: CBRT, TURKSTAT, MoTF



Financial stability: Low indebtedness

Debt to GDP (2025-Sep, %)



Households (% GDP)



Corporates (% GDP)



Political and geopolitical outlook

- Program ownership remains strong
- Strengthening of reform ownership
- Kurdish reconciliation
- Improving geopolitical outlook

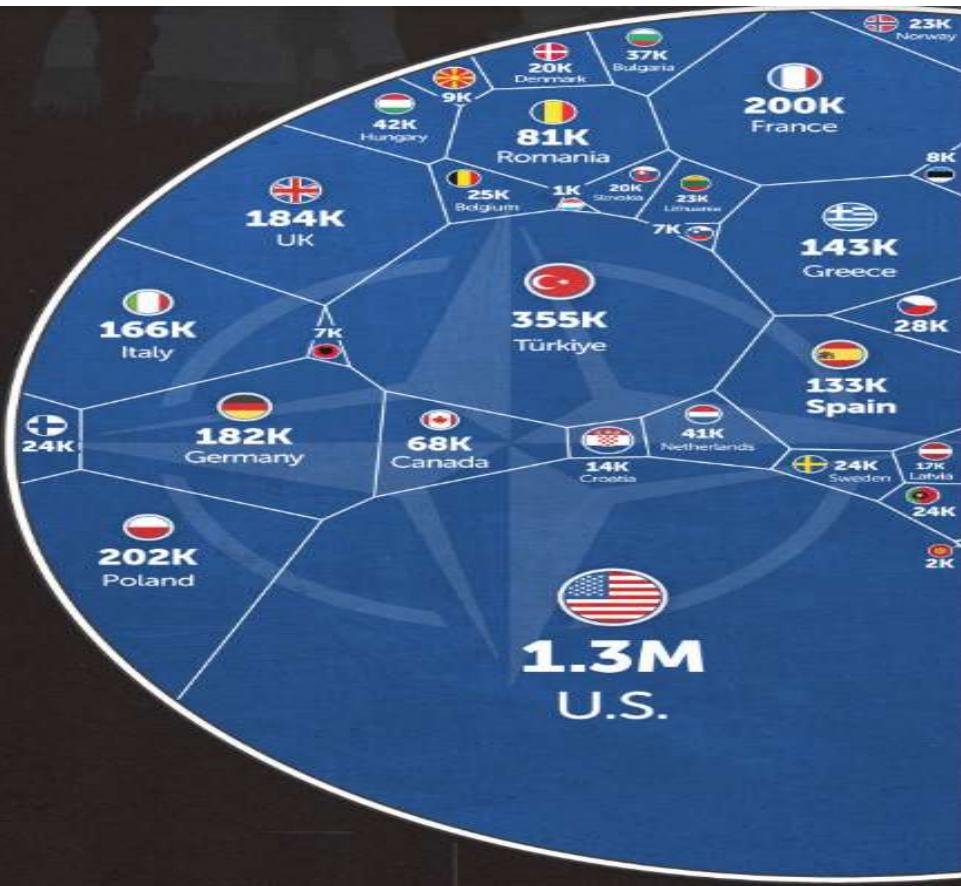
Geopolitical outlook

- Reconnecting with the West (improving relations with USA, rising Europe's reliance on Türkiye in defense)
- Syria appears to be stabilizing
- Ceasefire in Gaza appears to be holding
- Armenia-Azerbaijan peace deal
- End of the Russia-Ukraine war in sight?

Hosting NATO &
COP31 Summits
in 2026

Geopolitical importance: Türkiye has been a reliable partner

Active military personnel across NATO

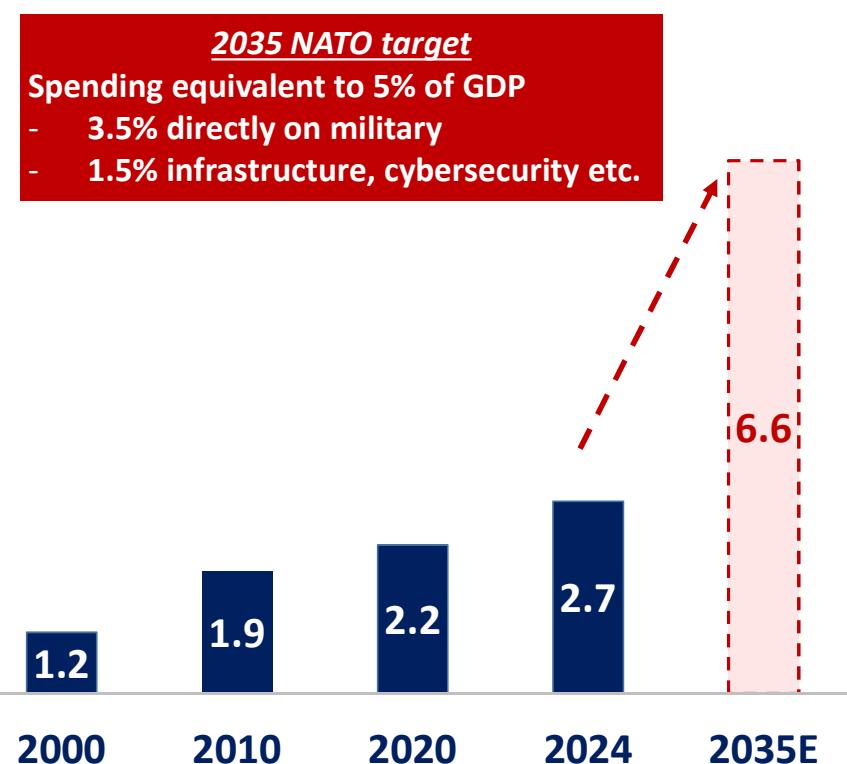


- **2nd largest army within NATO**
- **Ranked 9th out of 145 countries in military strength***
- **Large technological and military industrial base**
- **Achieved >80% self sufficiency**

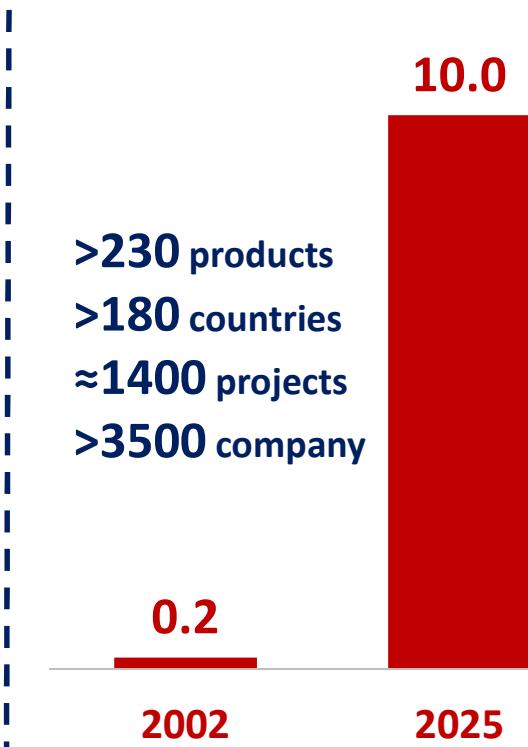
Source: Visual Capitalist, *Global Firepower Index, 2025

Geopolitical importance: Growing defense capabilities

Global defense expenditures

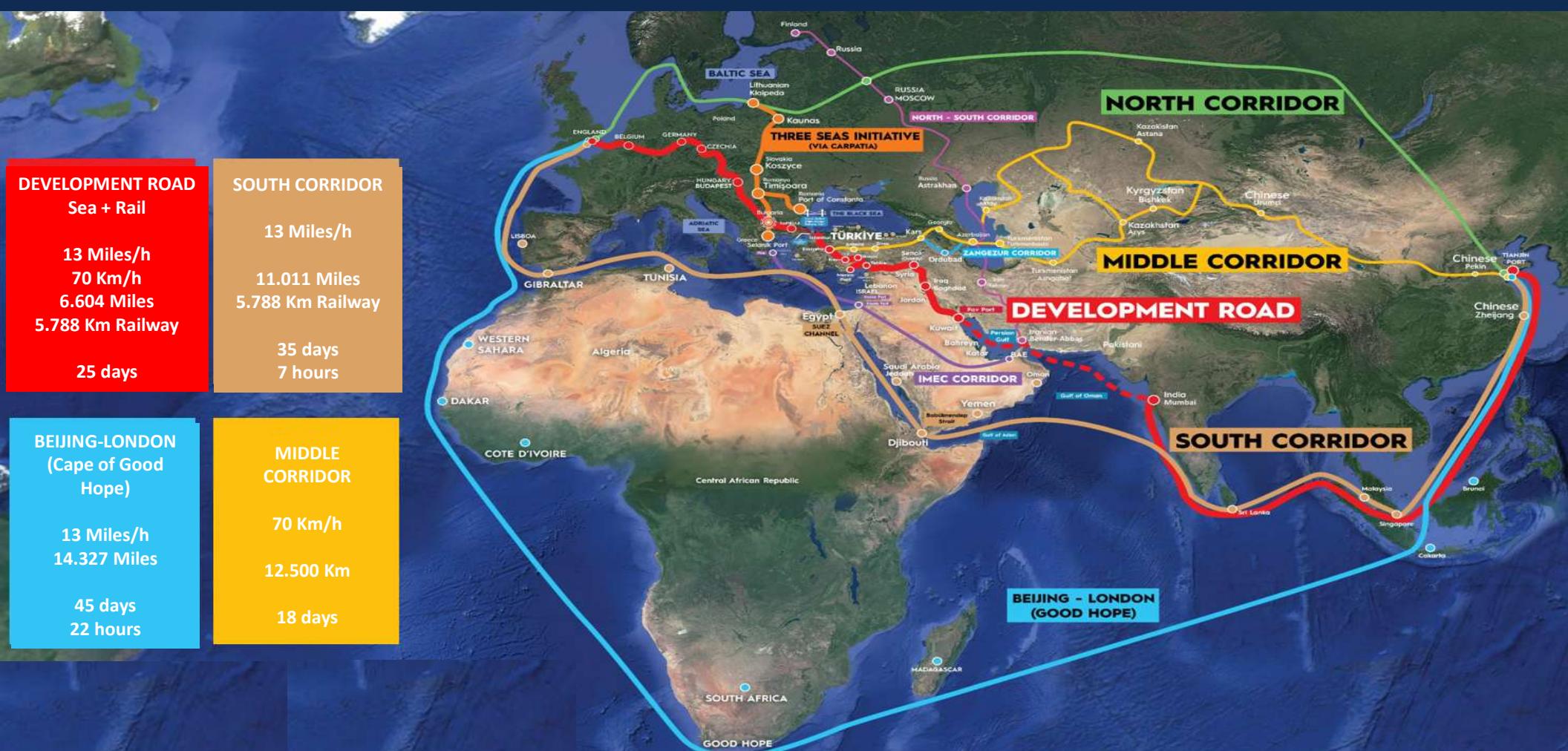


Türkiye's Exports (bn \$)



Source: SIPRI, Atlantic Council, Lowy Institute, European Council, E: Estimate, Turkish Exporters Assembly

Geopolitical importance: Regional integration & connectivity



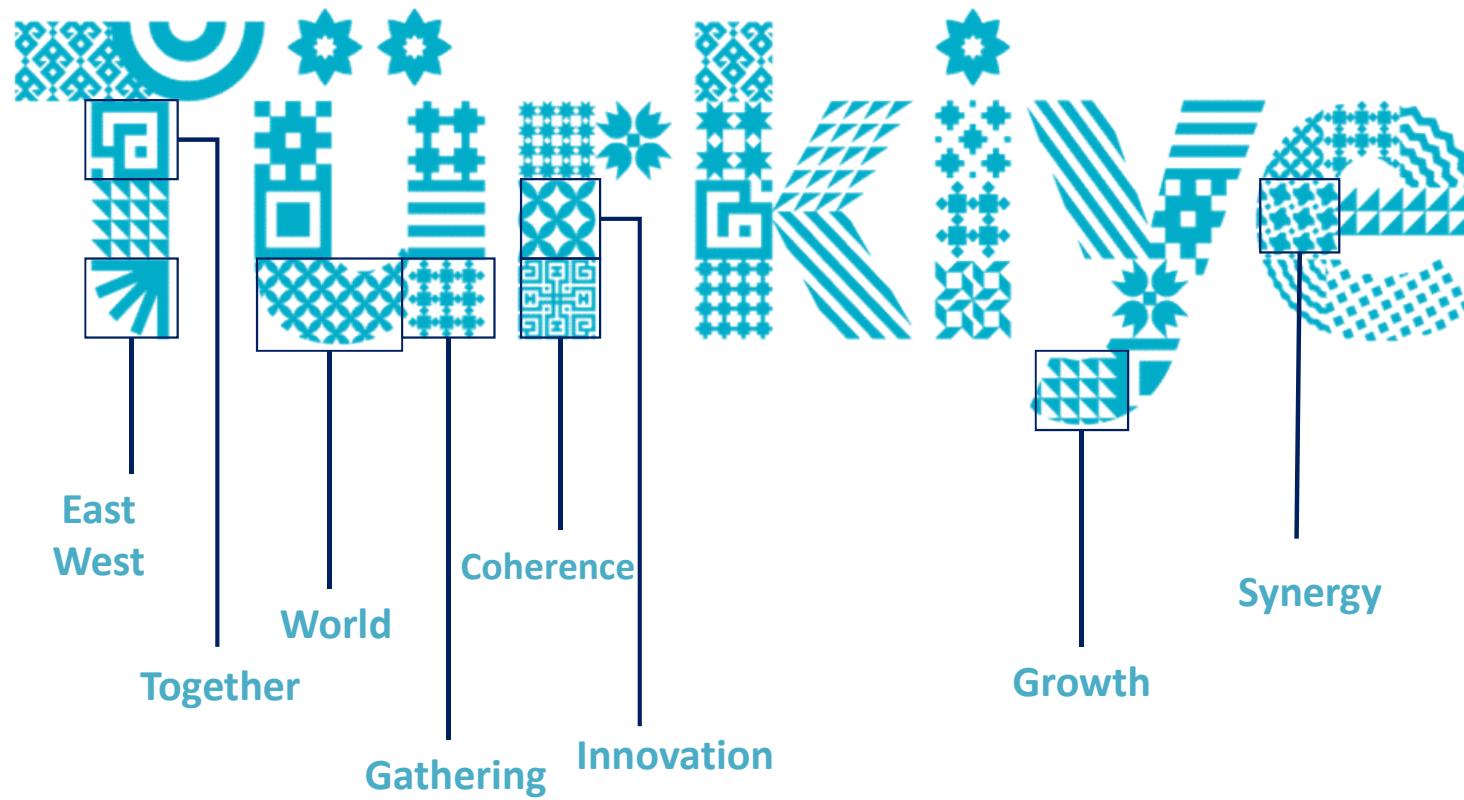
Geopolitical importance: Countries with more GDP than all their neighbors combined



Türkiye: \$1.6 trillion

8 neighbors: \$1.3 trillion

Source: IMF WEO, Medium Term Program (2026-2028)



THANK YOU